



# SEAN SEARS

## Vice President

Sean Sears is a vice president at Kiddier Mathews specializing in industrial properties. Prior to joining the firm, he founded and was the managing partner of Blackseeds LLC, a boutique commercial real estate company in NYC, which focused on investment and capital market sales. To date he has evaluated and underwritten over 171 properties, personally executed the sale of over 98 transactions, and sold over 313,000 square feet of existing property with an aggregate value of approximately \$337 million dollars and a total of 1.75 million buildable square feet.

Before starting Blackseeds, Sean was a director at CPEX Real Estate where he led a team of dedicated sales professionals focused on the generation and execution of mixed-use properties. While at CPEX, Sean provided advisory, acquisition, and transactional services to commercial real estate owners, not-for-profit institutions, business owners, families, and individuals, including sales, joint ventures, and long-term leases. Prior to being the director of the mixed-use team at CPEX, he was the associate director of the development and conversion sales team where he and his team earned the recognition of Costar (2018) "Power Brokers".

Sean previously held several positions including residential broker at Citi Habitats/Corcoran, Preston Properties, and the Siderow Organization. In these positions, he completed a wide variety of lease and sales transactions for condominiums, co-operatives, town houses, art galleries, and office space. Sean also spent time as a proprietary equity trader for a select group of boutique trading firms, which included managing a New York Stock Exchange portfolio worth over \$5 million dollars while at Hold Brothers.

### PROFESSIONAL INVOLVEMENT

**MEMBER** Woodland Hills Chamber of Commerce

**MEMBER** Southland Regional Association of Realtors

**MEMBER** Brooklyn Chamber of Commerce

**MEMBER** Downtown Brooklyn Partnership

### COMMUNITY INVOLVEMENT

**VOLUNTEER** Special Olympics, Safe Horizon, Horizons (Brooklyn Friend School)

**DEVELOPMENT** of Affordable Housing in Antigua and Barbuda

### EDUCATION AND LICENSES

**CERTIFICATE** New York University school of professional studies, Schack Institute of Real Estate, Real Estate Development and Property Management

**LICENSES** Securities and Exchange Commission - series 7,55,63

**BS** University of Guyana, Agriculture and Forestry

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