

WEST COAST RETAIL MACRO MARKET TRENDS

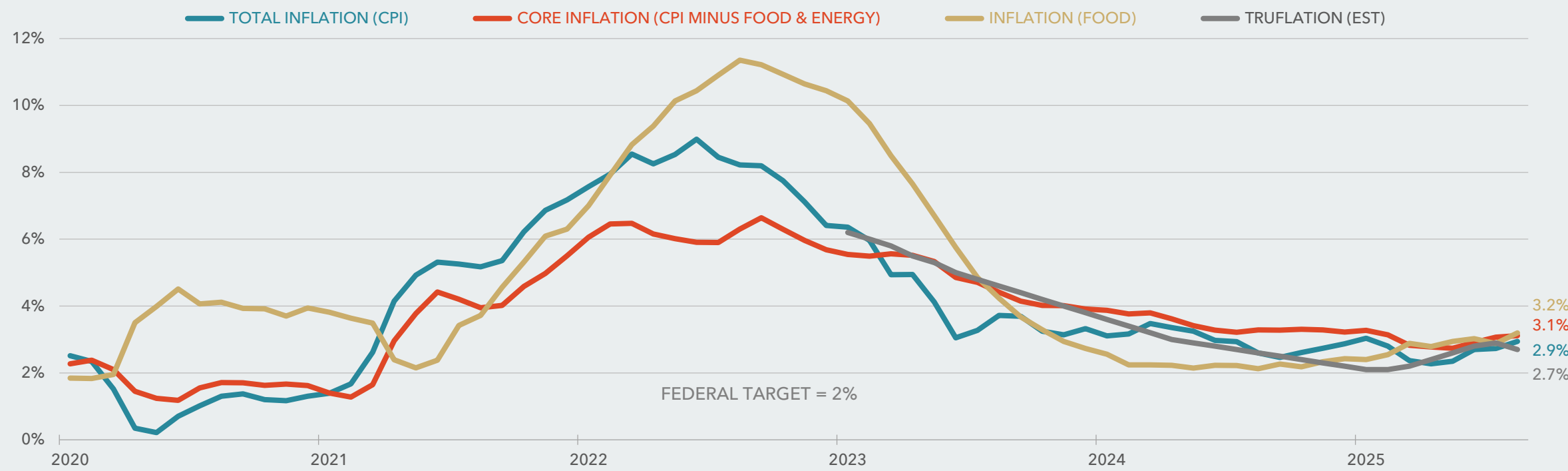
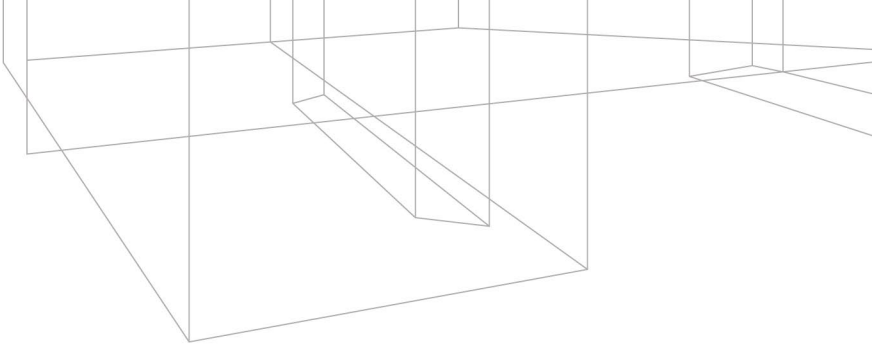
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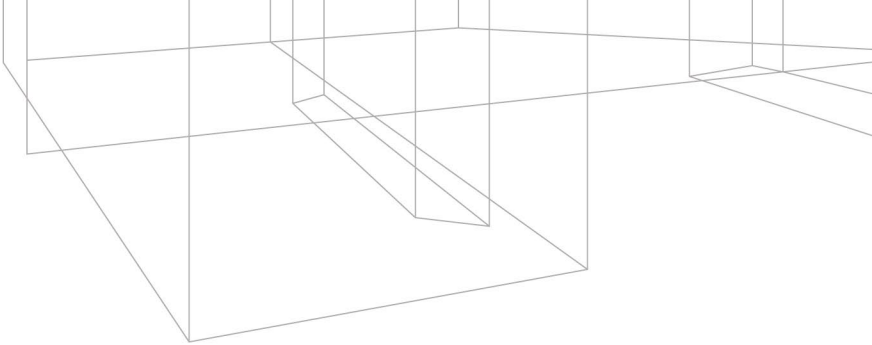
INFLATION REMAINS RELATIVELY STABLE



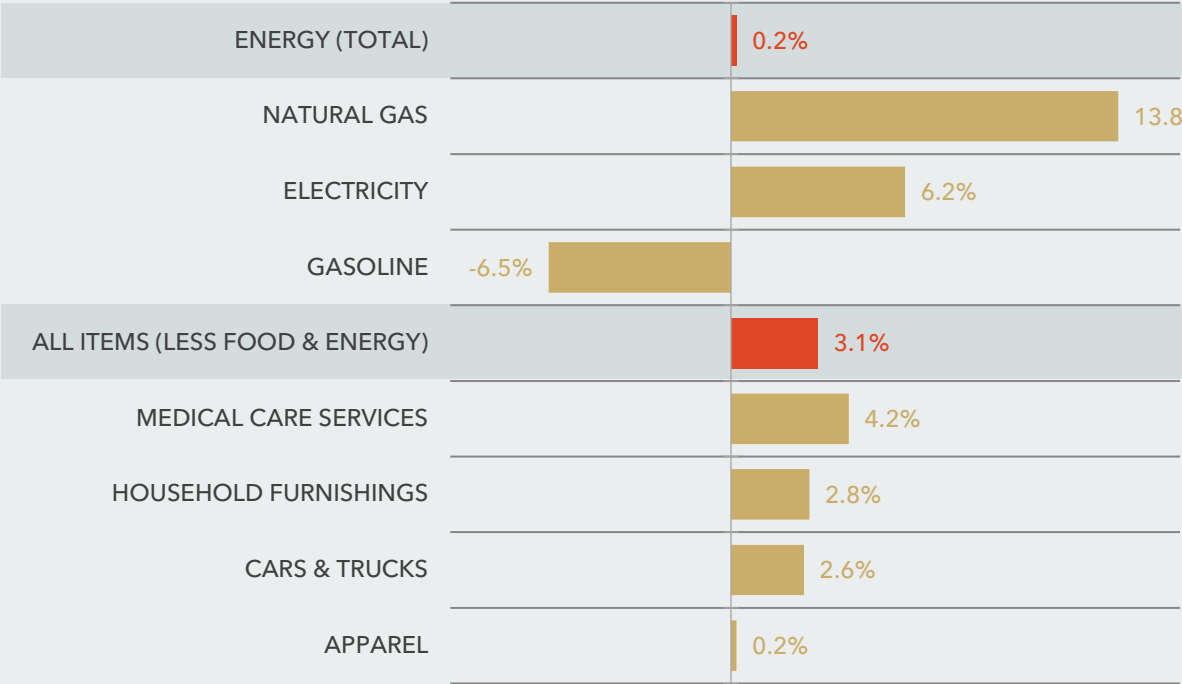
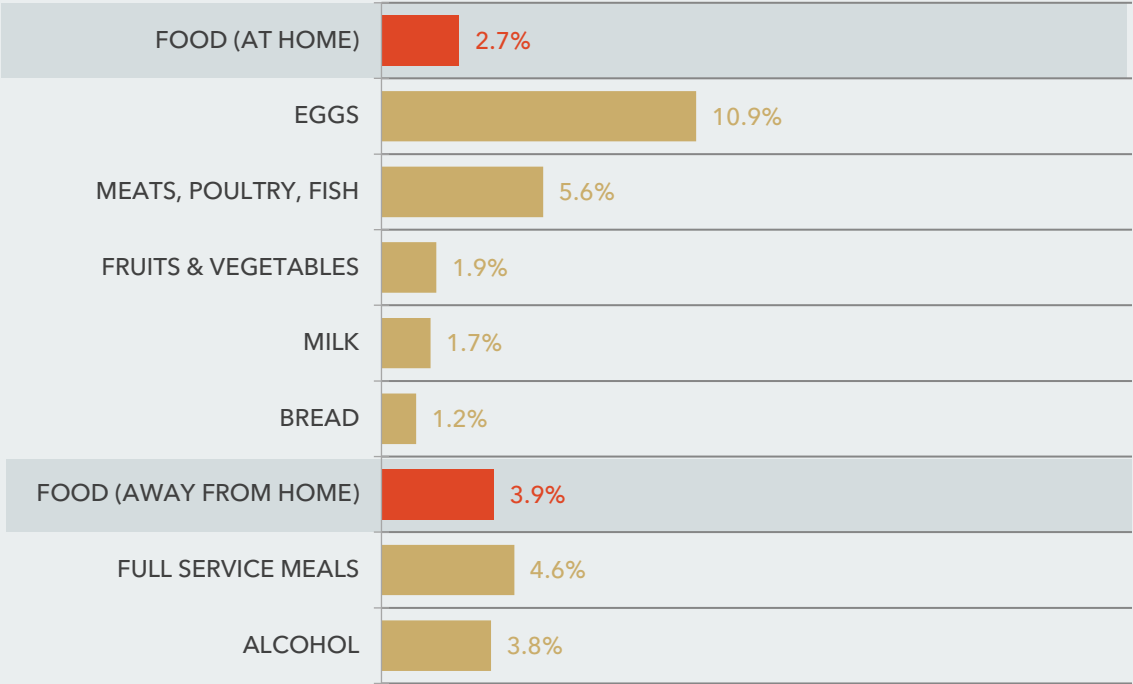
Source: U.S. Bureau of Labor Statistics, Truflation.com.



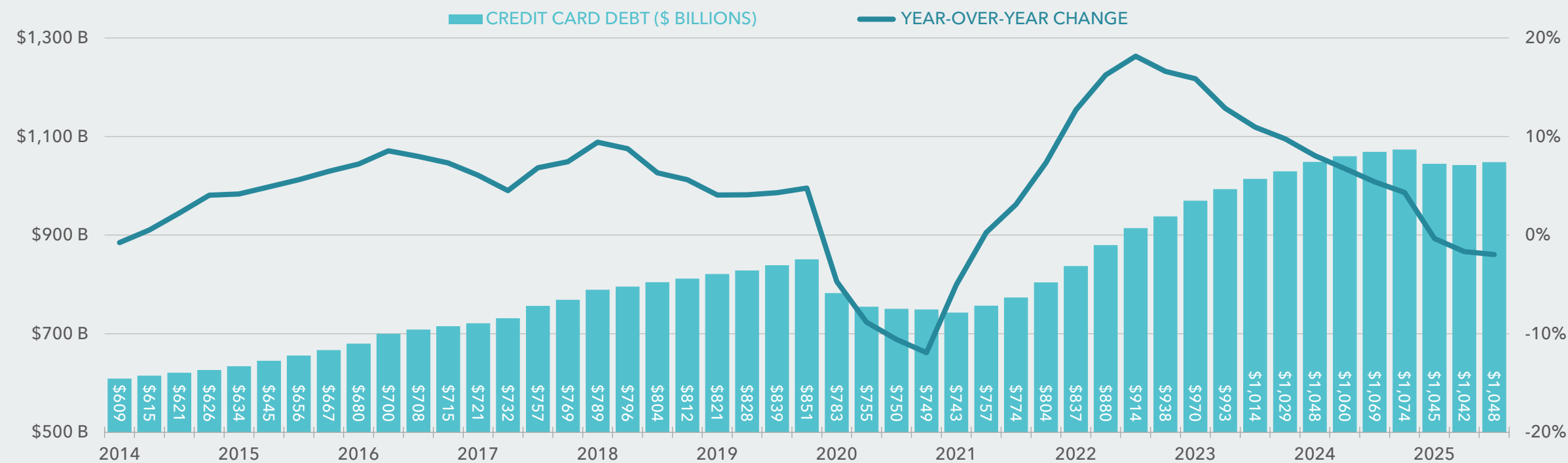
RISING PRICES ARE HITTING THE CONSUMER



August 2024 compared to August 2025 (year-over-year % change):



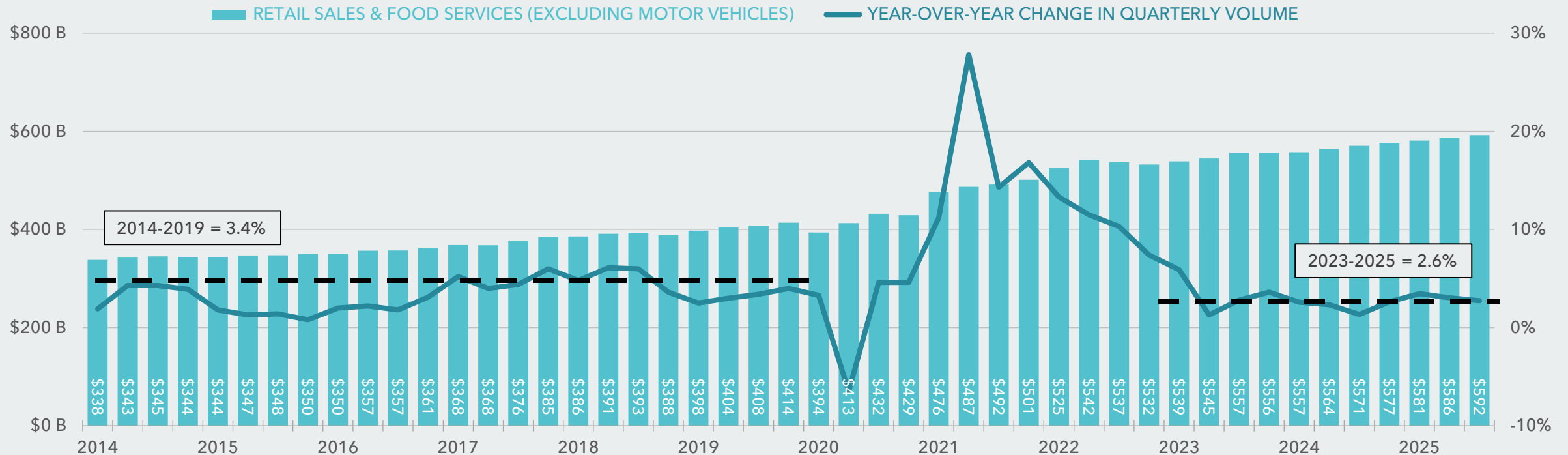
INCREASING CONSUMER DEBT HAS PLATEAUED



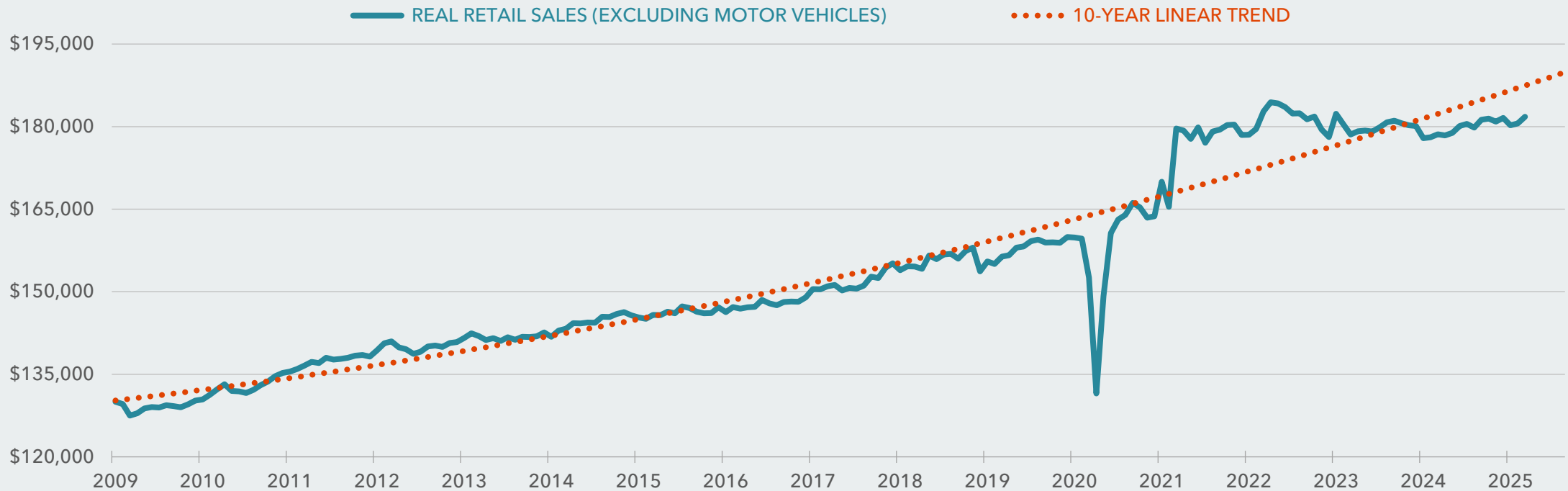
Source: U.S. Federal Reserve.



RETAIL SALES STILL GROWING BUT AT A SLOWER PACE



U.S. “REAL” RETAIL SALES ARE RELATIVELY FLAT

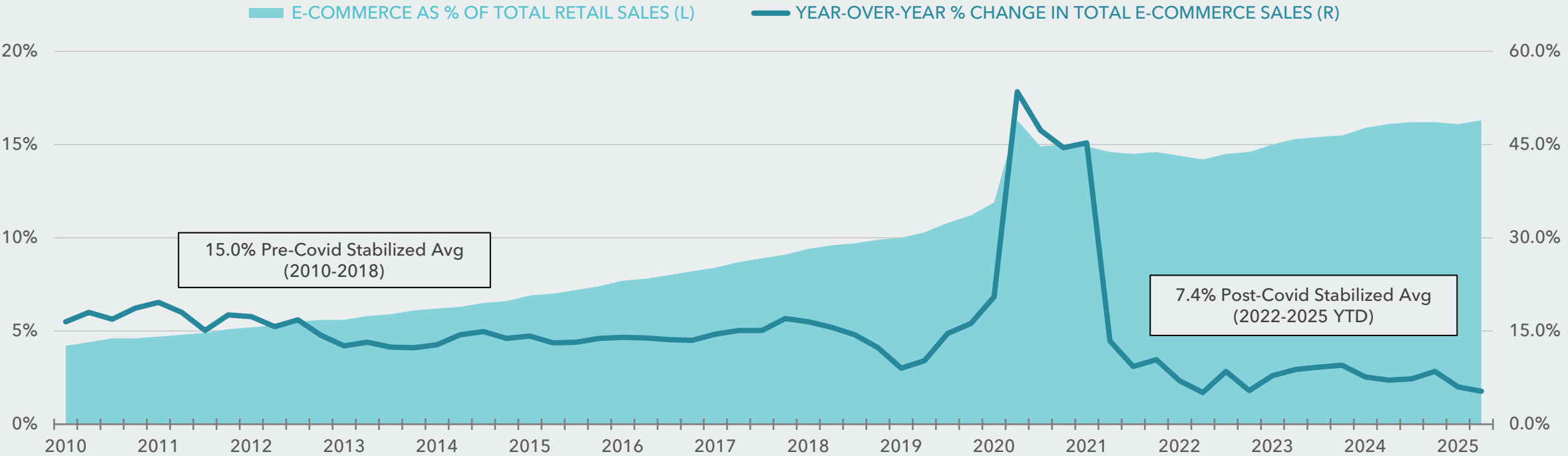


Real Retail Sales = a measure of consumer spending adjusted for inflation rather than the simple total dollar value of retail sales

Source: U.S. Census Bureau, U.S. Bureau of Labor Statistics



E-COMMERCE SALES GROWING AT A SLOWER PACE



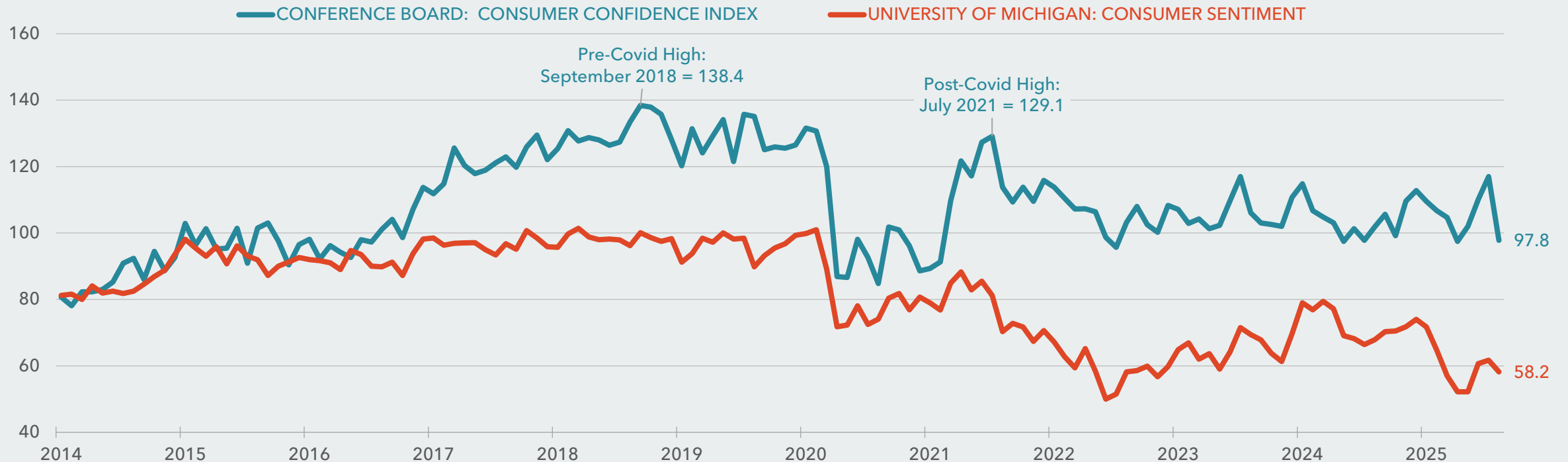
Source: U.S. Census Bureau, Moody's Analytics



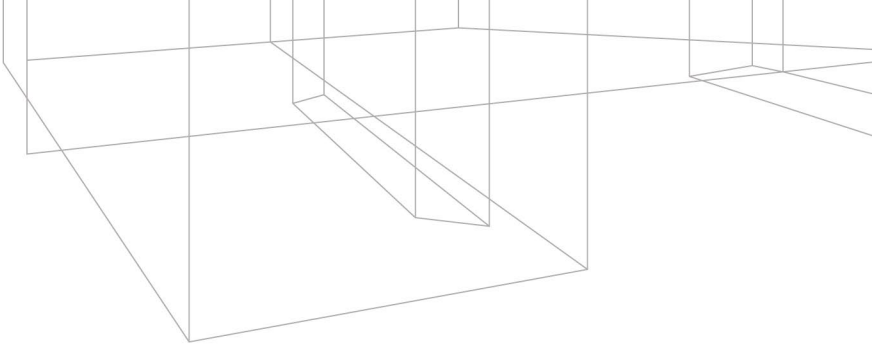
U.S. STORE CLOSURES ARE OUTPACING OPENINGS IN 2025



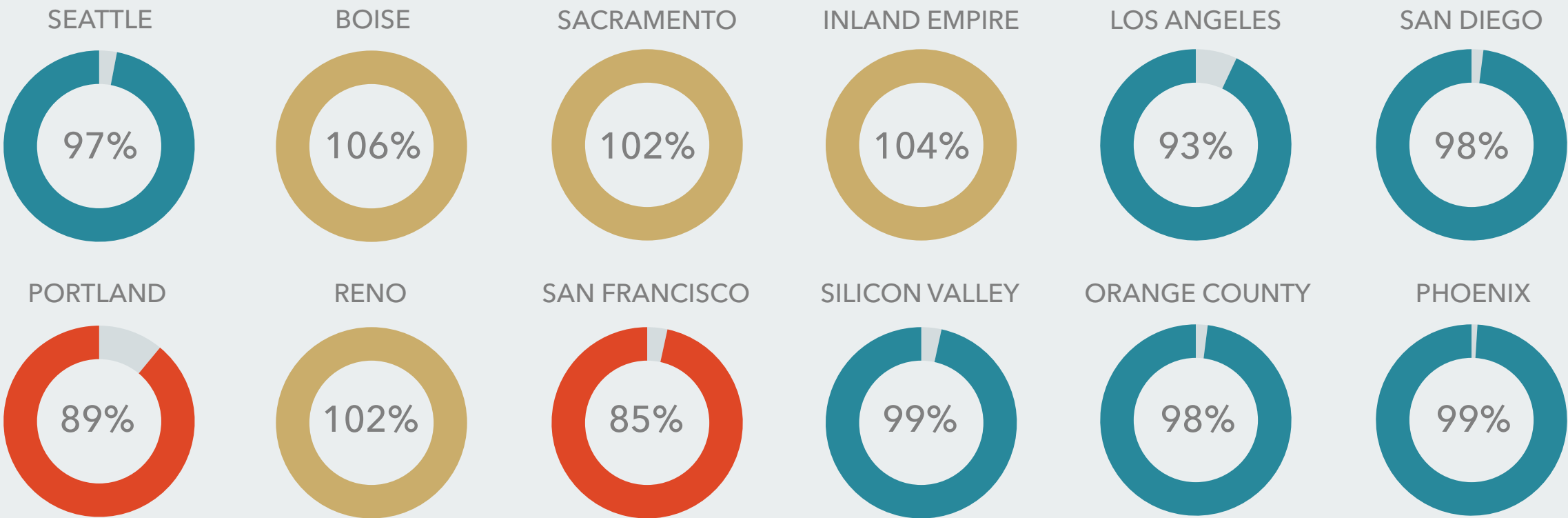
CONSUMER CONFIDENCE CONTINUES TO DIMINISH



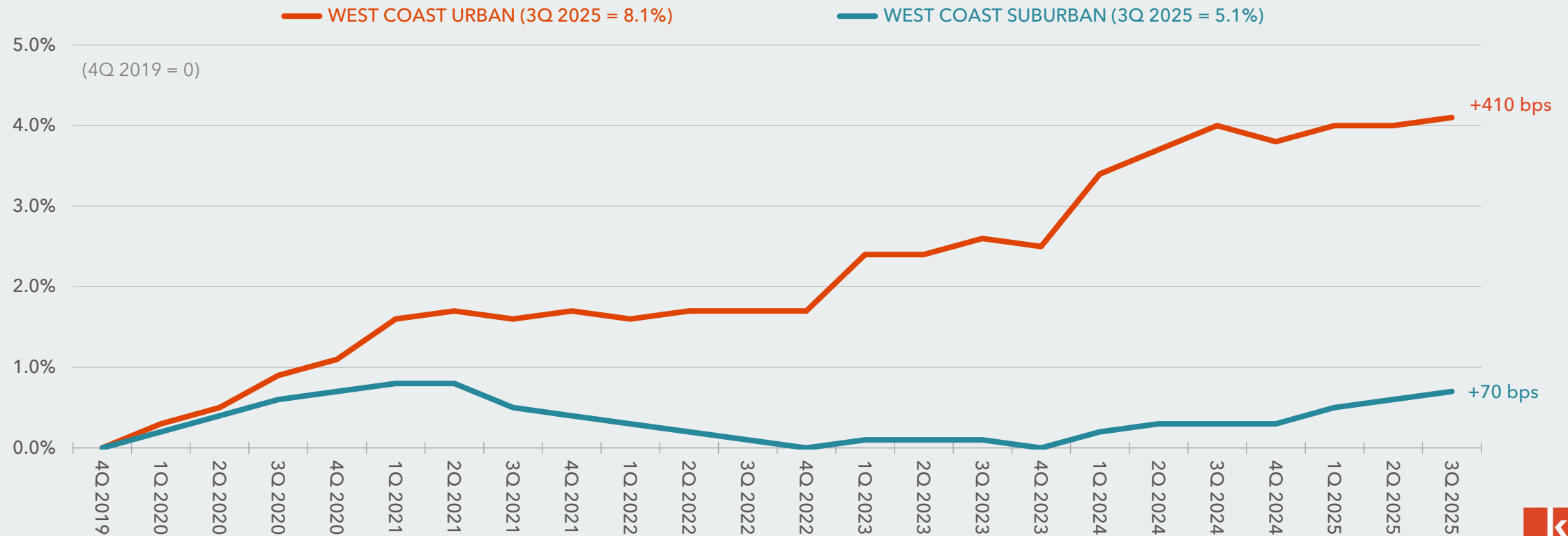
COVID RECOVERY RETAIL FOOT TRAFFIC



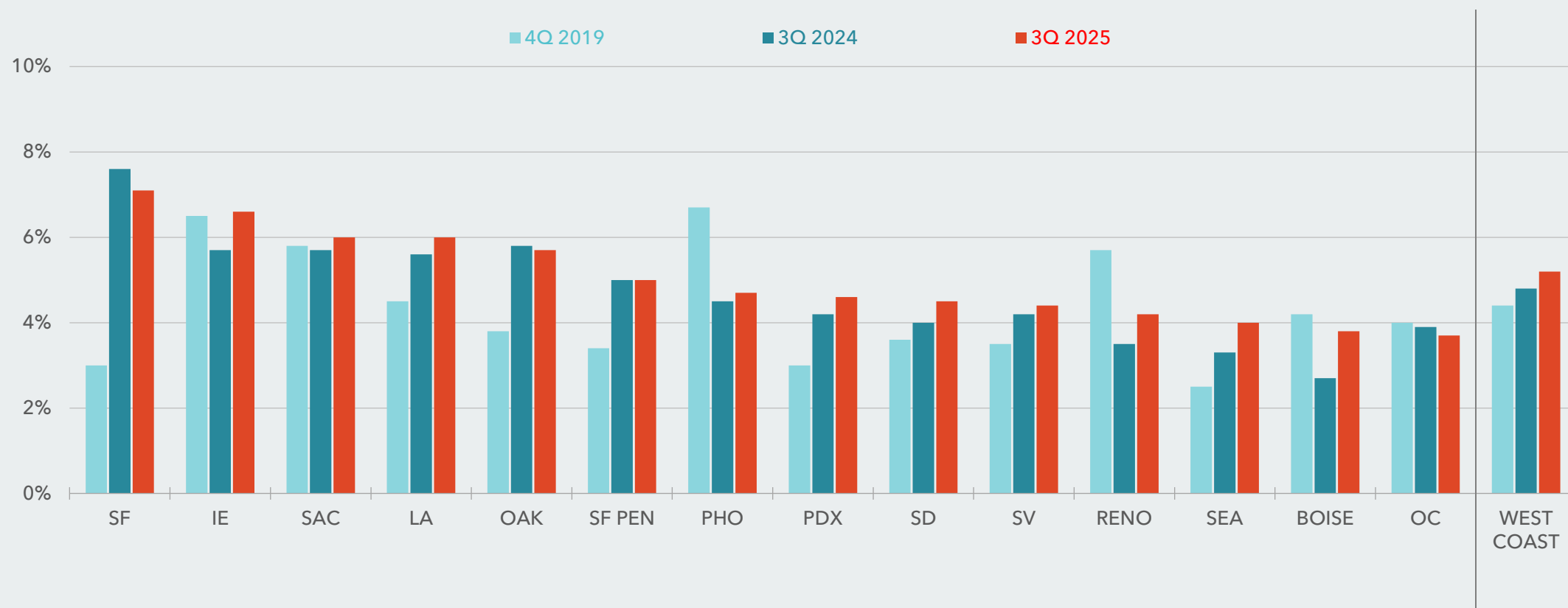
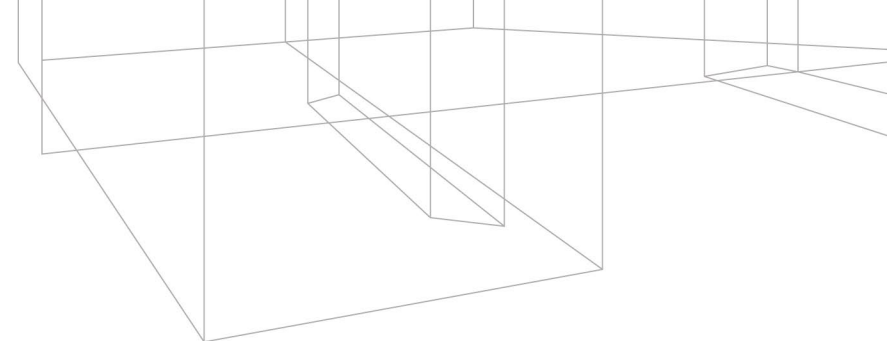
September 2019 (pre-covid) compared to September 2025 (current):



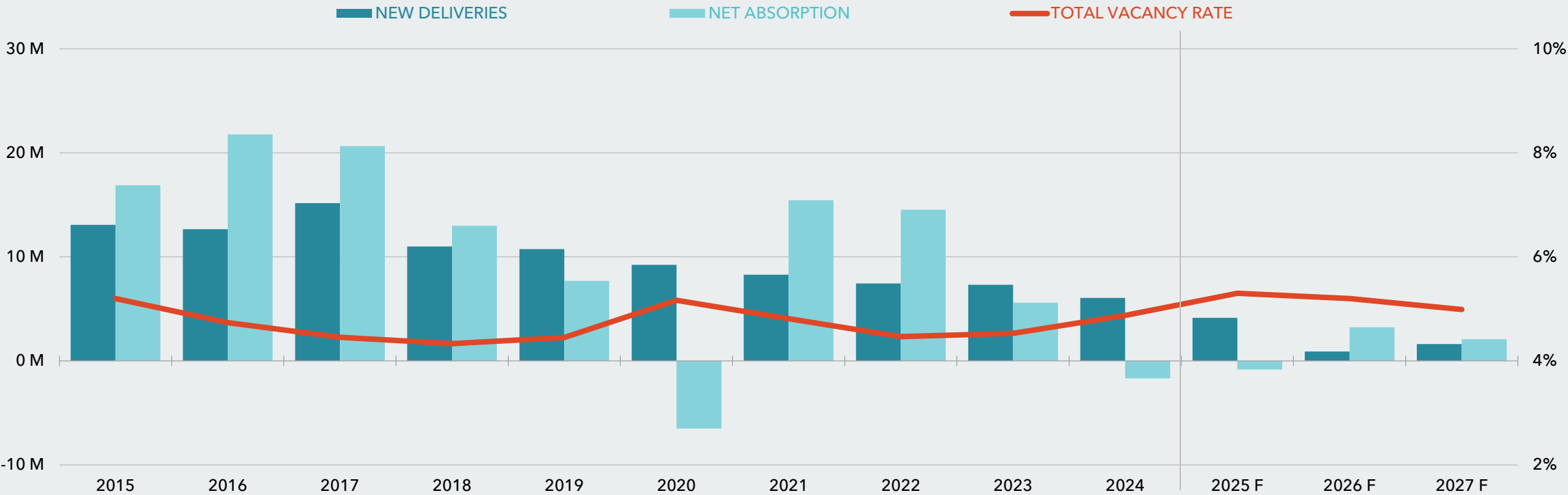
URBAN VS SUBURBAN CUMULATIVE VACANCY RATE CHANGE



VACANCY RATES BY MARKET



WEST COAST RETAIL 3-YEAR FORECAST



Source: Costar, Kidder Mathews Research.

