



INVESTMENT REPRESENTATION SERVICES

Southwest Region

Darren
Tappen

Peter
Beauchamp

Nathan
Thinnes

Kidder
Mathews

INVESTMENT SALES HIGHLIGHTS

12M SF

**IN CLOSED
TRANSACTIONS**

\$2.1B

IN VOLUME

60+

**YEARS OF COMBINED
EXPERIENCE**

Brokerage
Valuation
Research
Consultation

OUR TEAM

The Kidder Mathews Investment Services team of Darren Tappen, Peter Beauchamp, and Nathan Thinnies have over 60 years of combined commercial real estate experience, with a focus on investment sales throughout the Southwest Region. In addition to traditional investment sales, they specialize in representing some of the industry's top special servicers, lenders, receivers and attorneys in dispositions, strategic consulting, valuation and transactional matters aimed at maximizing asset recovery.

Recognized among experts in the field of commercial investment property assets; Darren, Peter, and Nathan have consistently been named top performers within the Southwest Region. The team boasts accumulated career transactions valued at more than \$2.1 billion. Years of collective industry experience and extensive market knowledge is what positions this investment team to make the best, most informed decisions for their clients; seamlessly working together to deliver results that meet and exceed expectations.

DARREN TAPPEN

Darren Tappen of Kidder Mathews is a recognized expert in the field of commercial investment property assets in Arizona and the western region. Major banks, private equity funds, insurance companies, institutional investors and developers rely on Darren for his expert advice. Darren's expertise includes REO dispositions, foreclosures and CMBS re-stabilization/disposition. Respected for his specialized knowledge and service-first approach, Darren leverages the Kidder Mathews platform to deliver high quality service across the full range of commercial property types. He is currently the managing director of the firm's Phoenix office and is active throughout California and the rest of the Kidder Mathews states in the west by collaborating with other market experts.

PETER BEAUCHAMP

Peter Beauchamp represents a wide variety of clients in the marketing and disposition of commercial assets throughout the western region. Noted as an expert strategist and transactional advisor with a deep understanding of

capital markets, he is regularly referred into assignments by the industry's most respected financial institutions, private equity funds, special servicers, receivers and attorneys to formulate and execute sale marketing plans aimed at optimizing value. Pete also leads transaction teams responsible for underwriting, valuing and negotiating for the acquisition and/or dispositions of real estate secure loans sold by banks, insurance & finance companies and loan servicers or designated advisors.

NATHAN THINNIES

Nathan Thinnies of Kidder Mathews has been involved in over \$1 billion of transactions primarily in the western United States. His diverse skill set was garnered through stints in investment banking, multifamily acquisitions, and investment property brokerage. Having transacted with a wide variety of buyers, including private capital, family office, funds, institutions and REITs, Nathan is a highly regarded commercial real estate professional who leverages his financial acumen across various product types including office, multifamily, industrial and retail.

SELECT LIST OF COMPLETED SALES TRANSACTIONS



ARCADIA TOWNE CENTER

±69,503 SF Multi-Tenant Retail
Phoenix, AZ

\$25.3M



PROSPECT SQUARE

±30,055 SF Multi-Tenant Retail
La Jolla, CA

\$3.3M



DESERT VISTA COMMERCE CENTER

±98,233 SF Office/Flex Investment
Phoenix, AZ

\$14.5M



PINNACLE PEAK COMMERCE CENTER

±93,725 SF Office/Flex Investment
Phoenix, AZ

\$14.1M



CEDAR CENTER NORTH LOAN SALE

±61,420 SF Multi-tenant Retail
South Euclid, OH

\$9.9M



VISALIA PAVILION

±33,359 SF Multi-Tenant Retail
Visalia, CA

\$8.8M



KOLL SAVI RANCH BUSINESS PARK

±48,895 SF Multi-Tenant/Office
Yorba Linda, CA

\$8.2M



2224 & 2301 BELGRAVE AVENUE

±35,700 SF Single-Tenant Industrial
Huntington Park, CA

\$7.5M



GREEN VALLEY TECH PLAZA

±103,128 SF Office/Flex
Fairfield, CA

\$7.0M



COLONY APARTMENTS

236 Unit Multifamily Investment
Phoenix, AZ

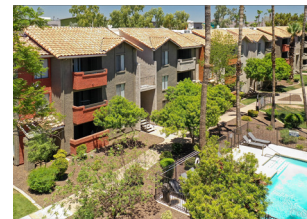
\$25.1M



94 HUNDRED SHEA

±74,079 SF Retail/Office Building
Scottsdale, AZ

\$15.5M

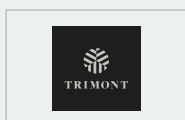
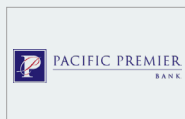


SONESTA

212 Unit Multifamily Investment
Tempe, AZ

\$43.6M

NOTABLE CLIENTS



REFERENCES

BRUCE FRIEDMAN

Managing Director
Genworth Financial

JOHN MITCHELL

Senior Vice President
LNR Partners

DAVID STAPLETON

President
Stapleton Group

DONNA CUMMINGS

Vice President
Wells Fargo Bank, Special Servicing

ALAN WILLIAMS

Senior Vice President
KeyBank Real Estate Capital

STEVE GARDNER

CEO
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ERIC BERARDI

Attorney
Kilpatrick Townsend & Stockton

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Director
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STEPHANIE MAZZA

Director, Real Estate Group
Rialto Capital

JORGE R. RODRIGUEZ

Vice President
Torchlight Loan Services

CURT SPAUGH

Director
The Situs Companies

WILLIAM M. O'CONNOR

Partner
Thompson & Knight LLP

DAVID BORTNICK

Asset Manager
CW Capital Asset Management

STEVE DEROSE

Senior Vice President
Starwood Mortgage Capital

BRUCE RICKERT

Director of Asset Management
Argent Services Company

ABOUT KIDDER MATHEWS

Kidder Mathews is the largest independent commercial real estate firm on the West Coast, with 900 real estate professionals and staff in 20 offices in Washington, Oregon, California, Nevada, and Arizona. We offer a complete range of brokerage, appraisal, asset services, consulting, project and construction management, and debt & equity finance services for all property types. For more information, visit

KIDDER.COM

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COMMERCIAL BROKERAGE

\$12B

ANNUAL
TRANSACTION
VOLUME

500

NO. OF
BROKERS

VALUATION ADVISORY

2,600+

APPRAISALS
ANNUALLY

46/23

TOTAL NO. OF
APPRAISERS/MAI'S

PROPERTY MANAGEMENT

53M+

MANAGEMENT
PORTFOLIO SF

2525 E CAMELBACK RD, #210, PHOENIX, AZ | 12230 EL CAMINO REAL, 4TH FL, SAN DIEGO, CA

km Kidder
Mathews