

HEALTHCARE REAL ESTATE SERVICES

*Specializing in Capital Markets,
Landlord, and Tenant Representation
in the Phoenix, AZ Area*

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ZACK HARRIS
Associate

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Senior Brokerage Team
Coordinator

EMILY ERNST
Brokerage Team
Coordinator

PHOENIX HEALTHCARE REAL ESTATE SERVICES

As members of Kidder Mathews' Healthcare Services Group, Michael, Fletcher, Perry, Rachael, Chad, Zack, Rachel, and Emily understand the unique challenges of the healthcare industry.

Their platform of services include new lease negotiations; lease renewal and renegotiation; lease vs. own scenarios; occupancy and operational cost analysis; site evaluation; demographic and market analysis; space planning; and negotiating tenant improvement allowances.

Paying close attention to their clients' needs and long-term goals, the team defines core objectives and potential risks to build a strategy that takes into account market drivers, the cyclical nature of the real estate market, and forward-looking projections. They are committed to providing clients with the detailed analysis needed to help them make strategic real estate decisions for their businesses.

178

DEALS COMPLETED
IN 2024

922K SF

IN TOTAL TRANSACTIONS
CLOSED VOLUME IN 2024

80+

YEARS TOTAL
COMBINED EXPERIENCE

\$184.3M

IN TOTAL TRANSACTIONS
CLOSED VOLUME IN 2024

Business Platform of Services



**LEASE ADMIN &
TENANT RELATIONS**



**OWNER-OCCUPIER/
BUYER/SELLER
REPRESENTATION**



**DEMOGRAPHIC &
MARKET ANALYSIS**



**INVESTMENT
SALES**

Areas of Focus

Medical Office Buildings

Medical & Dental Clinics

Urgent Care Facilities

Outpatient
Surgery Centers

Hospital Systems (General
Acute & Sub-Acute)

Community Hospitals &
Health Centers

Skilled Nursing Facilities

Independent Living

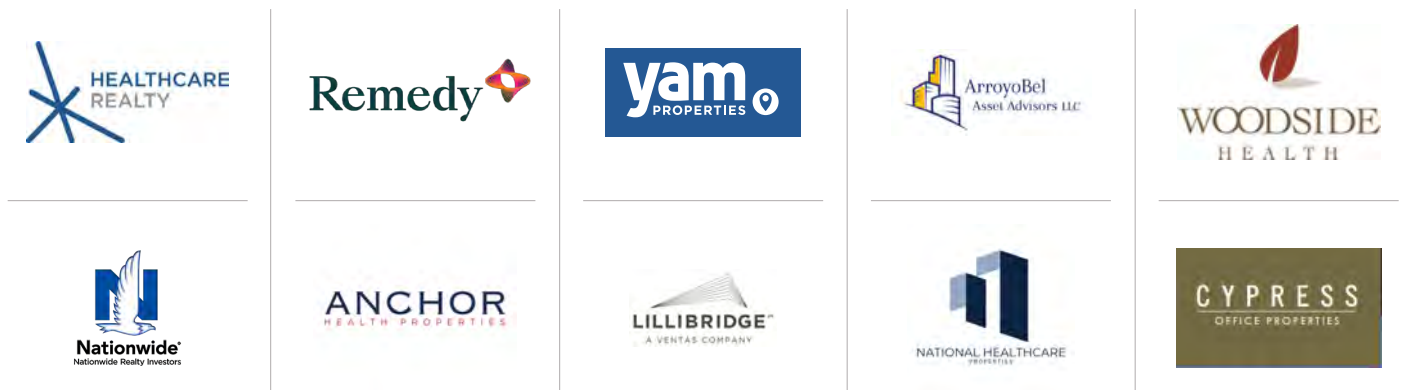
Long-Term Care Facilities

Assisted Living

Continuing Care
Retirement Communities

Land Development for
Healthcare Facilities

SELECT LANDLORD CLIENTS



SELECT TENANT CLIENTS



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The past seven years of working with the team have been a sincere pleasure. The Kidder Mathews team positively sets the standard among the numerous fine brokers across the country I've had the pleasure of working with.

They are masters of their professions with in-depth knowledge of the medical real estate industry who works ethically, tirelessly and enthusiastically on behalf of their clients. With their team on our side, we know we're getting the best possible deal.

KIM YOUNG, AKDHC

KIDDER MATHEWS

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The team really understand the landlord's needs. We have had several different brokers engaged to lease our property with very little success.

Within a few months of working with the Kidder Mathews team we had a number of new leases and have been able to raise the rents and quality of tenants. They ask the right questions and make excellent partners.

DAN DAHL, YAM PROPERTIES

PHOENIX HEALTHCARE REAL ESTATE SERVICES

THE EDGE IN YOUR MARKET

For over 55 years, our clients have gotten the best of both worlds – independent counsel from trusted experts, working as part of the largest privately held commercial real estate firm on the West Coast. Today Kidder Mathews has over 900 real estate professionals and staff in 19 offices in Washington, Oregon, California, Nevada, Idaho, and Arizona. We offer a complete range of brokerage, appraisal, asset services, consulting, and debt & equity finance services for all property types.

Phoenix Healthcare Real Estate Experts With Over 80 years of Combined Experience



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