

VALUATION ADVISORY

ARBITRATION & MEDIATION SERVICES

Kidder Mathews provides arbitration and mediation services for real property disputes. These forms of Alternative Dispute Resolution (ADR) can be both effective and at times more economical than the use of legal options available through the courts.

Whether our clients require MAI-designated appraisers as demanded by contract arbitration clauses or are seeking experienced valuation experts to help solve unique problems, we strive to understand both their objectives and the particular constraints of a dispute and then deliver a decision that resolves the matter at hand.

KIDDER MATHEWS ADVANTAGE

ATTENTION

The specifics of a case are carefully studied at the outset, to best understand how to plan a course for resolution.

TECHNIQUE

A systematic process is established that addresses the rights and concerns of the parties involved, and also protects the decision that is ultimately rendered.

PRECISION

Research and analyses are focused on relevant issues, using appropriate logic and reasoning that addresses the matter being arbitrated or mediated.

PROGRESSION

Efforts are made to move deliberations toward resolution, with attention paid to timing requirements established by the process.

COMMUNICATION

Clients are kept continually apprised of case progress, to the extent permitted by ground rules applicable to the assignment.

PROTECTION

Once the case is resolved, steps are taken to formally document and deliver a decision, ensuring its efficacy and ability to withstand challenges.

ADR SERVICES

Arbitrations

Mediations

Contract Language Interpretations

Lease Establishment & Renewal

Purchase Price Determination

Landlord/Seller Representation

Tenant/Buyer Representation

Neutral "Third" Arbitrator Service

APPROACH

- Understand client's needs and objectives
- Define the issues, constraints, and opportunities
- Carefully consider potential conflicts of interest
- Plan a course for resolution
- Conduct detailed research, investigation, and analyses
- Communicate effectively throughout the process
- Secure a defensible result

SUCCESS STORIES



PARTY ARBITRATOR

Representing a municipal entity as the landlord in ground leases of multiple office campus sites with a Fortune 50 high-technology company, in Santa Clara County, California.



NEUTRAL ARBITRATOR

Land lease reset. The dispute was over the amount of rent for three parcels near Los Angeles International Airport improved with office and structured parking buildings.

NEUTRAL ARBITRATOR

Interpretation of an agricultural development lease covering several thousand acres of land on a Native American Reservation. The dispute was over approval of certain expenses incurred during the development process.

TESTIMONIALS

I want to compliment you on a very well documented, well-reasoned and well-written appraisal for our arbitration of a rent readjustment with a major tech firm. I have a pretty good sense of what a good appraisal looks like, and this one falls in the "Excellent" category.

MR. DENNIS P. DRENNAN

Program Administrator, City of Mountain View, CA

We closed this morning on the sale of the property. Your work was key to helping us determine, and demonstrate to the buyer, the accurate property value. Thank you very much!

MR. CHRIS HAHN, ESQ.

Allen & Kimbell, LLP

Thank you very much for the efficient and expedient conclusion to this process, in the short time frame we had. It has been a pleasure to work with you and I have been impressed by the professionalism demonstrated throughout.

MR. ANDY WILLIAMS

CFO, Ducati of North America, Inc.

Contact

BRIAN HATCHER

President & COO

206.296.9600

brian.hatcher@kidder.com

RANDALL CLEMSON

Executive Vice President

Valuation Advisory Services

602.513.5158

randall.clemson@kidder.com

KIDDER.COM

km Kidder Mathews