



# WE ARE THE EDGE IN YOUR MARKET.

The Kidder Mathews multifamily investments group has the deep commercial real estate and local market expertise to provide superior apartment analysis, advice, and advocacy for the multifamily industry.

Over the past three years, our team has assisted its clients with the sale of 11,000 units valued at more than \$1.1 billion and have performed nearly 1,000 appraisals. We keep a close eye on West Coast markets and also track regional as well as national housing trends. Whether you are a local, regional, or institutional investor, our experts have the resources, relationships, and experience to guide you through a successful transaction.

#### **AWARD WINNING SERVICES**

**6**x

INC. 5000 FASTEST GROWING PRIVATE COMPANIES 14x

PSBJ WASHINGTON'S BEST WORKPLACES 13x

OREGON BUSINESS 100 BEST COMPANIES **8**<sub>X</sub>

BAY AREA NEWS GROUP TOP WORKPLACES  $21_{\rm X}$ 

PSBJ LARGEST CRE FIRMS 4x

SAN DIEGO BUSINESS JOURNAL LARGEST CRE FIRMS \$1.1B

**3-YEAR TRANSACTION VOLUME** 

11,000

**UNITS SOLD IN THE PAST 3 YEARS** 

1,000

**APPRAISALS PERFORMED** 

# MULTIFAMILY INVESTMENT SERVICES

Seller representation

Buyer representation

1031 tax-deferred exchanges

Portfolio analysis and strategic planning

Financial analysis

Supply and demand analysis

Demographic studies and reports

Market research surveys, trends and analysis

Valuation and appraisal services

# **SUCCESS STORIES**

#### **BRITTNEY LANE APARTMENTS**

Lacey, WA | \$35,070,000 | 189 units



**SABLEWOOD GARDENS APTS** 

Bakersfield, CA | \$25,850,000 | 152 units



**25TH ON FIFTH** 

San Diego, CA | \$14,500,000 | 25 units



THE ROUX

Portland, OR | \$6,350,000 | 21 units



#### **REVERB APARTMENTS**

Seattle, WA | \$31,000,000 | 85 units



**TERRA FREMONT** 

Fremont, CA | \$25,750,000 | 78 units



#### **COLLECTIVE PORTLAND**

Portland, OR | \$10,650,000 | 52 units



#### **ARCADIA APARTMENTS**

Sacramento, CA | \$6,350,000 | 56 units



#### **DOVER HEIGHTS**

Newport Beach, CA | \$30,554,000 | 66 units



#### **VUE AT LAKE MURRAY**

San Diego, CA | \$18,000,000 | 65 units



#### **DOVER SHORES**

Newport Beach, CA | \$8,000,000 | 18 units



#### **PHOENICIAN VILLA**

Phoenix, AZ | \$5,500,000 | 93 units



# RECENT MULTIFAMILY TRANSACTIONS

ALAIRE APARTMENT HOMES	Renton, WA \$97.5M   357 units
RIVERSTONE	Federal Way, WA
APARTMENTS	\$70.0M   308 units
WATERSTOBE AT	Everett, WA
SILVERLAKE	\$47.05M   204 units
PARK 120	Everett, WA \$40.25M   249 units
THE DRAKE	Tacoma, WA \$30.0M   398 units
4021 8TH	San Diego, CA
AVENUE	\$16.5M   36 units
CORBETT HEIGHTS	Portland, OR
APARTMENTS	\$15.0M   48 units
RIMROCK	La Mesa, CA
APARTMENTS	\$14.1M   62 units
STONECREEK	Kent, WA
APARTMENTS	\$10M   70 units
EASTWOOD	Escondido, CA
MEADOWS	\$9.4M   129 units
BEL AIRE	Beaverton, OR
APARTMENTS	\$9.275M   67 units
STRATFORD	El Cajon, CA
ARMS	\$7.75M   35 units
THE ARTHUR	Portland, OR \$7.6M   50 units
CASA LOMA	Fallbrook, CA \$6.9M   48 units
CASA DEL MARW	Costa Mesa, CA \$6.4M   16 units



### KIDDER MATHEWS REGIONAL LEADERSHIP

**NORTHWEST** 

**NORTHERN CALIFORNIA** & NEVADA

**SOUTHERN CALIFORNIA & SOUTHWEST** 

**BRIAN HATCHER** 

President & COO Brokerage 206.296.9634 brian.hatcher@kidder.com

**ERIC LUHRS** 

Regional President, Brokerage 408.588.2333

eric.luhrs@kidder.com

**MARK READ** 

Regional President, Brokerage 858.369.3010 mark.read@kidder.com

# ABOUT KIDDER MATHEWS

Kidder Mathews is the largest independent commercial real estate firm on the West Coast, with 900 real estate professionals and staff in 21 offices in Washington, Oregon, California, Nevada, and Arizona. We offer a complete range of brokerage, appraisal, property management, consulting, project and construction management, and debt & equity finance services for all property types. The company completed \$8 billion in transactions, manages over 70 million square feet of space, and conducts over 1,800 appraisal assignments annually.

# **OUR LOCATIONS**

#### **PACIFIC NORTHWEST**

Seattle Tacoma Bellevue Olympia South Seattle **Portland** 

#### N. CALIFORNIA/NEVADA

San Francisco

Silicon Valley Pleasanton **Redwood Shores** 

Sacramento

Roseville Reno

#### S. CALIFORNIA/ARIZONA

Los Angeles El Segundo West LA **Orange County** Pasadena/Tri-Cities Carlsbad

Phoenix

