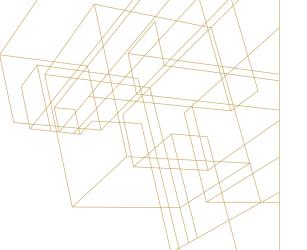


# WE ARE THE **EDGE IN YOUR** MARKET.



## SELECT CLIENTS



Kidder Mathews Asia-Pacific Services offers advisory. brokerage, and property management services to Asia-Pacific companies looking to invest in the United States.

Kidder Mathews Asia-Pacific Services is one of the only Asia-Pacificfocused full service real estate

21 offices throughout the West Coast of the United States, the Asia-Pacific Services team offers commercial real estate investors Kidder Mathews Asia-Pacific and developers an unparalleled Services facilitates strategic platform to fulfill their specific capital partnerships between real estate needs. We assist U.S. developers/investors and investors and developers in the our Asian-Pacific clients. Our acquisition and investment in deep market knowledge and office, life sciences, industrial, longstanding relationships with R&D, hospitality, multi-family, and U.S. developers and investors, retail properties throughout the along with our extensive network United States, bringing decades of of Asian-Pacific clients, allows us to experience across all investments create exceptional investment and and development product types.

groups in the United States. With

development opportunities.

17

ASIA-PACIFIC SERVICES

SPECIALISTS

**ASIA-PACIFIC SERVICES** 

Advisory/Consulting

Investments

**Capital Markets** 

Joint Ventures Leasing Property Management

## NOTABLE TRANSACTIONS

#### 440,000-SF SALE

Spire Condos | 600 Wall Street, Seattle, WA



#### **Multifamily Development Site**

The Kidder Mathews Asia-Pacific Services team represented Vanke, one of China's top real estate companies, for its first multi-family investment in the swiftly growing Seattle market as a joint venture with US developer Laconia Development. Kidder Mathews assisted Vanke in the site acquisition of this 10,665 SF development site in Seattle's Belltown district, which is entitled for a 43-story, 400-unit, 440,000 SF apartment building.

\$308M SALE The Landing at Oyster Point | South San Francisco, CA



#### Life Science & Office Campus Redevelopment

The Kidder Mathews Asia-Pacific Services team represented Oyster Point Development, LLC in the sale to Kilroy Realty Corporation of The Landing at Oyster Point in South San Francisco, a  $\pm$ 42-acre redevelopment site entitled for 2.25M SF of office and R&D space. The property currently contains  $\pm$ 400,000 SF light industrial space, a hotel, restaurant and a 235-berth marina.

### 66

Kidder Mathews received one of six Superlative Awards for their involvement in The Landing at Oyster Point land sale. The Superlative Award recognizes projects and deals that stand out due to their size, significance, and complexity.

#### 95,550-SF INVESTMENT

State Grid Corporation of China | San Jose, CA



675-ACRE CAPITAL MARKETS Mayacama Golf & Country Club | Santa Rosa, CA



53-ACRE INVESTMENT Joinn Innovation Park | Richmond, CA



51,274-SF (300+ UNIT) DEVELOPMENT Mira Condos Phase I & II | Bellevue CBD, WA





## **ABOUT KIDDER MATHEWS**

Kidder Mathews is the largest independent commercial real estate firm on the West Coast, with 900 real estate professionals and staff in 21 offices in Washington, Oregon, California, Nevada, and Arizona. We offer a complete range of brokerage, appraisal, property management, consulting, project and construction management, and debt & equity finance services for all property types. The company completed \$8 billion in transactions, manages over 70 million square feet of space, and conducts over 1,800 appraisal assignments annually.

#### COMMERCIAL BROKERAGE

470 +

\$8B

ANNUAL TRANSACTION VOLUME

NO. OF BROKERS

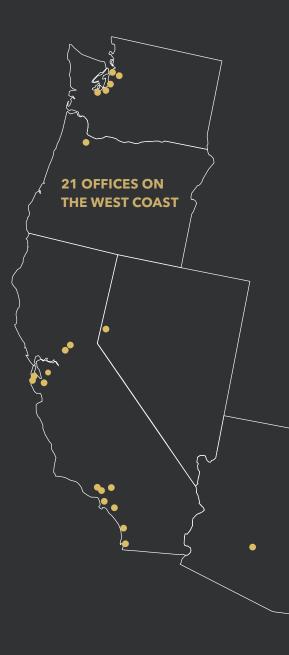
#### PROPERTY MANAGEMENT

70M+ MANAGEMENT



VALUATION ADVISORY

39/20 total NO. Of appraisers/mai's



## CONTACT

#### NORTHWEST

BRIAN HATCHER President & COO 206.296.9634 brian.hatcher@kidder.com

#### **N. CALIFORNIA & NEVADA**

**SOUTHERN CALIFORNIA & SOUTHWEST** 

ERIC LUHRS Regional President, Brokerage 408.588.2333 eric.luhrs@kidder.com MARK READ Regional President, Brokerage 858.369.3010

mark.read@kidder.com