

A photograph of a modern retail storefront at dusk. The building has a stone facade and large glass windows. The interior is brightly lit, showing clothing racks and mannequins. The street is busy with blurred figures of pedestrians. The overall mood is sophisticated and urban.

RETAIL
REAL ESTATE
SOLUTIONS

MORE THAN JUST *CLIENT FOCUSED*

Relationships, experience, and accountability have defined us for over 55 years.

The Kidder Mathews Retail Services group has the deep commercial real estate and local market expertise to assist landlords, tenants, buyers, and sellers who understand that "location, location, location" is only one element of a successful transaction.

Whether you are a landlord or tenant, our experience and knowledge of West Coast markets, including Arizona and Nevada, enables us to provide unmatched retail analysis, advice, and advocacy. Our team has a long history of successful transactions involving downtown cores, shopping centers, single-tenant properties, and stores in nearly every retail business category. We track trends year-over-year in each market we serve to provide the guidance you need to make smart decisions that will further your long-term business goals.

\$7.4B

4-YEAR RETAIL TRANSACTION VOLUME

35.3M SF

4-YEAR RETAIL SALE & LEASE TRANSACTIONS

\$4.8B

4-YEAR RETAIL SALE VOLUME

\$1.3B

4-YEAR NNN INVESTMENT SALE VOLUME

SERVICES

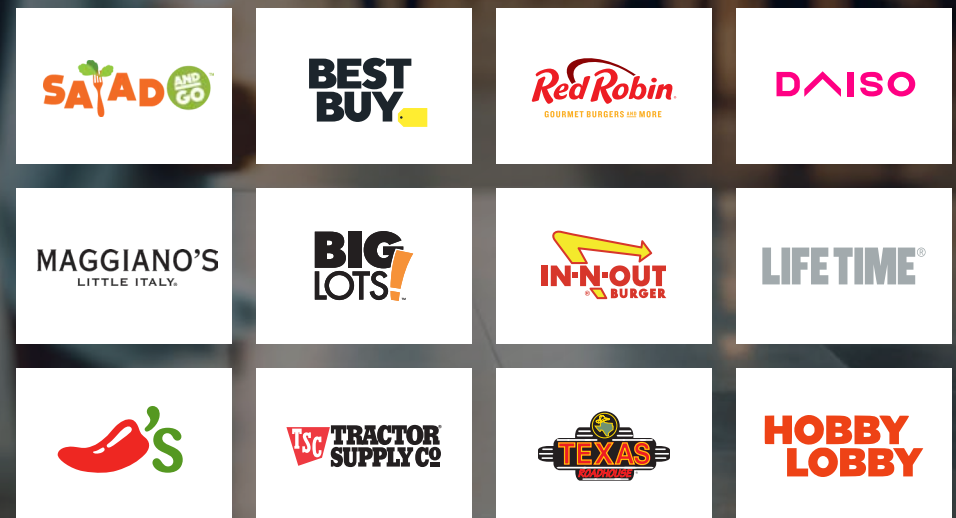
Tenant/ Landlord Representation	Project Management
Investment/Land Sales	Market Analysis
Dispositions	Asset Services
Buyer/Seller Representation	Valuation Advisory
Development Consulting	Net Lease Investments

LANDLORD REPRESENTATION

In an era where retail is rapidly evolving and competition for foot traffic is fierce, we represent a wide range of landlords who hold properties including community power centers, downtown projects, and neighborhood centers.



TENANT REPRESENTATION



380M+ SF OF LEASING & SALES

In the past five years, Kidder Mathews has assisted its clients with over 380 million square feet of leasing and sales transactions companywide, including the following retail transactions:

LEASE TRANSACTIONS

SF Leased	Name	# of Transactions
533,989 SF	Salad and Go	19 transactions
435,564 SF	Hobby Lobby	8 transactions
276,028 SF	Tractor Supply	9 transactions
248,502 SF	Best Buy	6 transactions
176,481 SF	AutoZone	9 transactions
102,209 SF	Ace Hardware	7 transactions
85,963 SF	Daiso	12 transactions

SALE TRANSACTIONS

Sale Amount	Name	Location
\$26M	The Beverly Plaza	Los Angeles, CA
\$25.3M	Arcadia Towne Center	Phoenix, AZ
\$19M	The Village	Corona Del Mar, CA
\$18M	Southtowne Crossing/ Damonte Village	Reno, NV
\$12.55M	East Bremerton Plaza	Bremerton, WA
\$10.9M	Shops at Serafina	Goodyear, AZ



Net Lease Investment

LAKE STEVENS, WA | \$15.7M SALE



Santan Gateway North

CHANDLER, AZ | \$26.53M SALE



Salad and Go

AZ | 19 LEASE TRANSACTIONS



Red Robin

WA & OR | 4 LEASE TRANSACTIONS



Columbia Center

SEATTLE, WA | LANDLORD REP



Market at Lake Tapps

BONNEY LAKE, WA | 80K SF MANAGED



Texas Roadhouse

AZ & NV | 2 LEASE TRANSACTIONS



Capri Plaza

ENCINO, CA | 32K SF SALE

UNSURPASSED RETAIL EXPERTISE & CLIENT SERVICE

Kidder Mathews is the largest fully independent commercial real estate firm in the Western U.S., with over 900 real estate professionals and staff across 19 offices in Washington, Oregon, California, Idaho, Nevada, and Arizona. We offer a complete range of brokerage, appraisal, asset services, consulting, and debt & equity finance services for all property types.

COMMERCIAL BROKERAGE

500+ NO. OF
BROKERS

\$10B 3-YEAR AVG
TRANSACTION
VOLUME

80 RETAIL
BROKERS

ASSET SERVICES

57M+ MANAGEMENT
PORTFOLIO SF

800+ ASSETS
MANAGED

3.2M+ SF RETAIL
MANAGED

VALUATION ADVISORY

2,600+ 3-YEAR AVG
ASSIGNMENTS

41/26 TOTAL NO. OF
APPRAISERS/
MAI'S

300+ ANNUAL RETAIL
ASSIGNMENTS

Member of



*Serving in 19 offices
across six states.*

PACIFIC NORTHWEST

Seattle Tacoma
Bellevue Portland
South Seattle Boise

N. CALIFORNIA/NEVADA

San Francisco Sacramento
Pleasanton Reno
Silicon Valley

GREATER LOS ANGELES

Downtown LA El Segundo
West LA San Fernando
Valley

S. CALIFORNIA/ARIZONA

Irvine Carlsbad
San Diego Phoenix

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