

# ARBITRATION & MEDIATION SERVICES

Kidder Mathews provides arbitration and mediation services for real property disputes. These forms of Alternative Dispute Resolution (ADR) can be both effective and at times more economical than the use of legal options available through the courts.

Whether our clients require MAI-designated appraisers as demanded by contract arbitration clauses or are seeking experienced valuation experts to help solve unique problems, we strive to understand both their objectives and the particular constraints of a dispute and then deliver a decision that resolves the matter at hand.

## KIDDER MATHEWS ADVANTAGE

**ATTENTION.** The specifics of a case are carefully studied at the outset, to best understand how to plan a course for resolution.

**TECHNIQUE.** A systematic process is established that addresses the rights and concerns of the parties involved, and also protects the decision that is ultimately rendered.

**PRECISION.** Research and analyses are focused on relevant issues, using appropriate logic and reasoning that addresses the matter being arbitrated or mediated.

**PROGRESSION.** Efforts are made to move deliberations toward resolution, with attention paid to timing requirements established by the process.

**COMMUNICATION.** Clients are kept continually apprised of case progress, to the extent permitted by ground rules applicable to the assignment.

**PROTECTION.** Once the case is resolved, steps are taken to formally document and deliver a decision, ensuring its efficacy and ability to withstand challenges.

## ADR SERVICES

Arbitrations

Mediations

Contract Language Interpretations

Lease Establishment & Renewal

Purchase Price Determination

Landlord/Seller Representation

Tenant/Buyer Representation

Neutral "Third" Arbitrator Service



## APPROACH

**UNDERSTAND** client's needs and objectives

**DEFINE** the issues, constraints, and opportunities

**CAREFULLY** consider potential conflicts of interest

**PLAN** a course for resolution

**CONDUCT** detailed research, investigation, and analyses

**COMMUNICATE** effectively throughout the process

**SECURE** a defensible result

## REPRESENTATIVE ASSIGNMENTS



Party arbitrator representing a municipal entity as the landlord in ground leases of multiple office campus sites with a Fortune 50 high-technology company, in Santa Clara County, California.



Neutral arbitrator for a land lease reset. The dispute was over the amount of rent for three parcels near Los Angeles International Airport improved with office and structured parking buildings.



Neutral arbitrator for interpretation of an agricultural development lease covering several thousand acres of land on an Indian Reservation. The dispute was over approval of certain expenses incurred during the development process.

## SUCCESS STORIES

“

I want to compliment you on a very well documented, well-reasoned and well-written appraisal for our arbitration of a rent readjustment with a major tech firm. I have a pretty good sense of what a good appraisal looks like, and this one falls in the “Excellent” category.

”

**MR. DENNIS P. DRENNAN**  
Program Administrator |  
City of Mountain View, CA

“

We closed this morning on the sale of the property. Your work was key to helping us determine, and demonstrate to the buyer, the accurate property value. Thank you very much!

”

**MR. CHRIS HAHN, ESQ.**  
Allen & Kimbell, LLP

“

Thank you very much for the efficient and expedient conclusion to this process, in the short time frame we had. It has been a pleasure to work with you and I have been impressed by the professionalism demonstrated throughout.

”

**MR. ANDY WILLIAMS**  
CFO | Ducati of North America, Inc.

### PACIFIC NORTHWEST

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