



KELVIN ZHOU

Associate Vice President

Co-leading a net lease team at the Kidder Mathews West Los Angeles office, Kelvin has established himself as a rising star after achieving multiple career production years. Over his career, Kelvin has completed over \$125,000,000 in transactional sales with a growing sales pipeline year after year.

Fluent in Chinese and English with the unique ability to bridge cultures on an international level, Kelvin is remarkably skillful in marketing properties to international investors and guiding foreign capital to real estate ventures in the United States. He serves as a trusted advisor to his domestic and foreign based clientele and helps these investors navigate through their real estate investment life cycles.

He leads his team on their day-to-day operations and serves as an advisor to up-and-coming brokers.

SPECIALIZATION

Kelvin specializes in sales, leasing, and advisory of single-tenant net lease investment properties throughout the United States, with a strong focus on pharmacy investment properties. He understands the nuances of pharmacy investments properties which allows him to structure innovative and customized solutions to bring the greatest value to his clientele. His investment platform is designed to achieve the most aggressive CAP rates nationwide through a targeted marketing campaign to his California and foreign based investors, the largest net lease buying force in the nation. His commitment to providing the highest level of service and building long-term relationships stem from his dedication, meticulous approach, and integrity.

PROFESSIONAL RECOGNITION

Kidder Mathews' "Career Best Recipient" in 2020

EDUCATION

Bachelor of Science degree in business administration, Pepperdine University

AFFILIATIONS

- Toastmasters International
- National Eagle Scout Association
- International Council of Shopping Centers (ICSC)
- Malibu Chamber of Commerce

LANGUAGES

Chinese- Mandarin



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