



HOLLY YANG

Senior Vice President, Shareholder

Holly has been working in commercial real estate brokerage for the last 14 years, specializing in the acquisition and disposition of investment and development properties. In 2013, Holly joined Kidder Mathews to launch the Asia-Pacific Services platform in the Greater Seattle market, representing both buyers and sellers in brokering properties in multi-family, land development, office, retail and industrial sectors. During this period, Holly has consummated numerous high-profile transactions. Holly is an exceptional real estate strategist with a proven track record of success and a broad range of skills. These abilities, coupled with her unwavering dedication to her clients, produce optimal outcomes for her clients on a consistent basis.

Fluent in Chinese and English with a unique ability to bridge different views and motivations, Holly is remarkably skilled at marketing properties, particularly to inbound international investors, and navigating these investors through the life cycle of their real estate investments in the U.S.

Holly was recognized as a national winner in the 2018 Women in Real Estate Awards from Connect Media, honoring talented women who have reached respected leadership positions in commercial real estate. In 2019, Holly was named to a national list of CRE influencers by the Business Journals. She has spoken at a multitude of forums and seminars as an expert on the U.S.- China investment front, including at the Bisnow and PSBJ's Seattle Forecast, and at Law Seminars International courses, to name a few.

Serving on the board of WSCRC (Washington State China Relations Council) and chairing its U.S.-China Women's Leadership committee, Holly is an enthusiast in promoting business and culture exchange between the U.S. and China.

Prior to joining Kidder Mathews, Holly was with Rainier Pacific Properties for seven years. Before entering the commercial real estate arena, Holly founded the cross-border Yangtze International Trading Company and worked as a financial auditor with Ernst & Young LLP.

EDUCATION

BACHELOR OF ENGINEERING, from East China University of Science and Technology, Shanghai

MASTER'S DEGREE IN ACCOUNTING AND FINANCIAL INFORMATION SYSTEMS, from Cleveland State University

AFFILIATIONS & MEMBERSHIPS

MEMBER, Washington State Commercial Association of Realtors (WSCAR)

MEMBER, Commercial Brokers Association (CBA)

CERTIFIED Commercial Investment Member Designee (CCIM)

SELECT CLIENT LIST

Al Zarooni Group

Binjiang Real Estate
滨江集团

Camerich USA

Cathay Bank
国泰银行

Create World International
拓宏国际集团公司

Cypress Cove Associates
Limited

East West Bank
华美银行

Evangelical Chinese
Church
西雅图证道堂

Fortune Overseas
Investments, Inc.
富祥集团

GC2 (USA) Inc.
构成维森设计美国公司

G & K Investment LP



T 425.450.1155

C 425.213.0926

holly.yang@kidder.com

500 108th Ave NE
Suite 2400
Bellevue, WA 98004





AFFILIATIONS & MEMBERSHIPS

MEMBER, Washington State China Relations Council (WSCRC)

MEMBER, China Chamber of Commerce in Washington State (CCCWA)

REPRESENTATIVE TRANSACTIONS

MULTIFAMILY

- \$30.5M** Tacoma, WA Cypress Cove (330 units)
- \$21.7M** Everett, WA Reflection by the Lake (192 units)
- \$18.7M** Seattle, WA Florera (59 units)
- \$15.5M** Federal Way, WA Woodside (159 units)
- \$2.9M** Seattle, WA (U-District) Lynmar (UW) (16 units)

DEVELOPMENT / SPECIAL USE

- \$19M** Seattle, WA (CBD) Banana Republic Building
- \$17.2M** Bellevue, WA (CBD) Mira Phase I and Phase II land
- \$16.2M** Seattle, WA South Lake Union high-rise site
- \$5.8M** Seattle, WA (U-District) Roosevelt Apartment Site
- \$4.8M** Redmond, WA ECC Church
- \$3.6M** West Seattle, WA Alki Point
- \$2.6M** Seattle, WA Green Lake Single Family Dev Site

OFFICE

- \$19M** Bellevue, WA Belle-View Office
- \$8.0M** Bellevue, WA Cascadia Office, A & B
- \$2.0M** Redmond, WA Limited Edition

RETAIL

- \$6.0M** Lake Stevens, WA Lake Stevens Station III
- \$2.5M** Bellevue, WA Sundance School

INDUSTRIAL

- \$23M** Lacey, WA Hawks Prairie Industrial Land
- \$5.5M** Auburn, WA Composite Solution
- \$4.8M** Issaquah, WA Karate West Building

Greater Pacific Industries

LINK Design Group

Lou Development Group

Minglian Holdings LTD

Pain and Wellness
Northwest

SunWest Bank

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