

## BOB WOODS

Senior Vice President

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# Bob uniquely blends expertise in industrial real estate sales, leasing and alternative investments.

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For 30 years, Bob has served a wide range of clients across the Western U.S., with a focus on Southern California and the Inland Empire. Now, he has expanded his reach to Idaho, providing his clients with access to new opportunities in the Boise market. Bob offers a comprehensive suite of services tailored to meet the diverse needs of the industrial real estate market.

#### AREAS OF EXPERTISE

With over 1,000 transactions executed, Bob's expertise encompasses an enhanced service portfolio.

Investment sales & acquisitions core strength lies in facilitating the acquisition and sale of industrial properties, maximizing investment value through strategic market analysis

Building sales for owner occupants expertly matches owner-occupants with industrial buildings that align with their operational and business requirements

Landlord representation focus extends beyond tenant procurement, aiming to enhance long-term property value through strategic lease terms and property appreciation

Strategic advice provides tailored advice for complex transactions and market strategies to facilitate informed and strategic decisions

Leasing representation for businesses leasing representation services cater to businesses looking to expand, contract or renew their leases while ensuring space requirements are met efficiently

1031 Exchange alternatives & services. Kidder Mathews now provides clients the ability to manage both their real estate transactions and 1031 exchange under one roof

### BENEFITS OF COMPREHENSIVE SERVICES

Holistic approach integrated services offer a complete solution for all aspects of industrial real estate, financial management, and leasing needs

Customized leasing strategies with leasing representation, businesses receive personalized strategies that align with their growth or contraction plans

### **SELECT CLIENT LIST**

Alere Real Estate

American Realty Advisors

Arden Realty

Bixby Land

Dolphin Real Estate

Hyundai Motors

JW Mitchell Company

Majestic Realty

Panattoni Development

Prologis Real Estate

Rinker Family Trust

Safari Business Center

Shell Oil Company

Subaru America

Watson Land

Westcore Properties



Expert market insights extensive knowledge of the Western U.S. and Southern California markets ensures clients receive the best possible advice and opportunities

#### **BOB WOODS' COMMITMENT**

Bob Woods is committed to excellence in every service he provides. His comprehensive expertise in all aspects of industrial real estate ensures that his clients are well-equipped to navigate the complexities of the dynamic real estate market.

#### **ABOUT KIDDER MATHEWS**

For over 50 years, our clients have gotten the best of both worlds – independent counsel from trusted experts, working as part of the largest privately held commercial real estate firm on the West Coast. Today Kidder Mathews has over 900 real estate professionals and staff in 20 offices in Washington, Oregon, California, Nevada, and Arizona. We offer a complete range of brokerage, asset services, valuation advisory, consulting, and debt & equity finance services for all property types.