



BOB WILLINGHAM, SIOR

Executive Vice President, Shareholder

Bob Willingham is an executive vice president with Kidder Mathews specializing in the acquisition, leasing and disposition of industrial and office real estate in North San Diego County. He works closely with business owners, investors, developers, and financial institutions to help formulate and execute a comprehensive real estate strategy to achieve his client's goals and objectives. Prior to joining Kidder Mathews, Bob was a director with Cushman & Wakefield.

In the past five years, Bob has closed in excess of \$300 million in sale and lease transactions.

PROFESSIONAL AWARDS/AFFILIATIONS

- Kidder Mathews "Big Hitter" Award (2020)
- SIOR, San Diego Chapter President (2017-2018)
- National Association of Industrial and Office (NAIOP)
- CB Commercial San Diego Rookie of the Year
- Cushman & Wakefield President's Circle Southern California (2013)

EDUCATION

BACHELOR OF SCIENCE, Chemistry, United States Naval Academy

SIGNIFICANT ASSIGNMENTS

384,500 SF	Seagate Corporate Center, 26 Acre Business Park, Oceanside, CA
400 AC	Ocean Ranch Corporate Center, Master Planned Business Park, Oceanside
24 AC/160,000 SF	The Towers at Bressi Ranch
225,725 SF	La Pacifica
128,531 SF	2611 Business Park Drive
230,779 SF	4010 Ocean Ranch Boulevard
27 BUILDINGS/250,000 SF	Burke Sycamore Business Center

PARTIAL CLIENT LIST

- American Realty Advisors
- Bixby Land Company
- Burke Development
- CT Realty
- EverWest Real Estate Partners
- Hamann Companies
- Kearny Real Estate
- RYAN Companies
- Stirling Development
- TDA Investment Group
- TechBilt
- The Rockefeller Group Development Corporation
- M Bar C Construction
- Gilead Sciences
- Applied Membranes



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