

# DON WHITTLES

Senior Vice President

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*Don specializes in representing retail tenants and landlords throughout the greater Puget Sound region.*

Don prides himself in working with buyers and sellers of retail and shopping centers. He leverages his 30-year sales career, market knowledge, and deal-making expertise to help clients find the right deal and achieve the highest result for their commercial real estate goals. Outside of work, Don's interests include traveling with his wife, playing with his dogs, and spending time with his grandkids.

## EDUCATION & AFFILIATIONS

University of Washington

Licensed Washington Real Estate Broker

Member, International Council of Shopping Centers (ICSC)

Member, Commercial Broker's Association (CBA)

Member, Tacoma Chamber of Commerce

Rotary Club - Puyallup, WA

## NOTABLE EXPERIENCE

Award, Earned First Western Properties Diamond Club Status of \$250,000+ (2016 - 2024)

Award, Earned Presidents Club Status of \$115,000+ First Western Properties - Tacoma, Inc (2006 - 2024)

Lease of UEL College at 72nd Street Square - Tacoma, WA

Sale Farrelli's Pizza - Yelm, WA

Lease representative for the Donahue Schriber WA Portfolio (6 Retail Shopping Centers)

Lease Ross & Ulta at Olympic Village - Gig Harbor, WA

Lease Olympic Towne Center to 100% Leased - Gig Harbor, WA

Lease Lakeland Town Center for Eden's to 100% - Lake Tapps, WA

## NOTABLE CLIENTS

7 Eleven

BBQ Pete's

Big Chicken

Cooper's Food & Drink

Eden's

Excelsior Capital Partners

Farrelli's Pizza

L & L Hawaiian Barbecue

The Learning Experience

The Matador

The Original Pancake House

The Rock Wood Fired Pizza

WWR Properties