

**JACK
WHALEN, SIOR, CPA**

Senior Vice President, Shareholder

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Jack Whalen has been one of the most successful and prominent commercial real estate brokers in Southern California since 1985.

Prior to his real estate career, he attended and graduated from University of Southern California, and upon graduation joined Deloitte Haskins & Sells as a certified public accountant, where he was employed for nearly a decade.

Jack's breadth and depth of experience in the market are the direct result of his concentrated focus on assisting property owners with leasing, sale and acquisition of industrial real estate throughout Southern California. He has earned a reputation as a market expert with his clients who include major corporations and institutional owners, as well as small business throughout the region. He proudly holds one of the most respected designations with the commercial real estate industry - Society of Industrial and Office Realtors ("SIOR"). This is a distinction that less than one percent (1%) of all national commercial real estate practitioners hold.

A firm believer in collaboration, Jack has also developed strategic relationships with experts in finance, appraisal, architecture, construction and materials handling to bring their collective expertise together in the interest of his clients. Jack's highly successful and respected career stems from over 30 years of faithful service to his clients, industry and community. Jack maintains offices both in the City of El Segundo and Los Angeles to better serve the needs of his valued clients.

EDUCATION

BS from the University of Southern California, Accounting, Business Administration

**NOTABLE
ACHIEVEMENTS
& COMMUNITY
INVOLVEMENT**

Big Hitter, Honoree, Kidder Mathews, Multiple Year Recipient

Broker of the Year, Heger Industrial, Multiple Year Recipient

Circle of Excellence, Honoree, Heger Industrial, Multiple Year Recipient

McKinney & Company, Broker of the Year at each of the affiliations

2017 President & Board of Directors (3yrs), Palos Verdes Golf Club

Treasurer and Board Member, SIOR Worldwide Global

Treasurer and Board Member, SIOR Greater Los Angeles

Commissioner, City of Vernon, Business and Industry Commission