



# JON F. WALTERS

**Senior Vice President, Office/Educational Facilities**

Since 1984 Jon has specialized in brokerage and consulting services for office buildings and educational facilities primarily in North San Diego County. These services include representation in acquisitions, dispositions, and lease transactions. In the past 15 years, Jon has assisted many California charter schools locate start-up facilities and negotiated the expansion of their campuses as these schools have flourished.

Jon has also worked in office/commercial property development, leasing and sales for 35 years. He has been asked to represent and provide transactional services for a range of clients. These clients include Fortune 500 firms, Institutional Real Estate Investment companies and private partnerships. His work with these clients have included project marketing, acquisition/disposition and representation in the relocation of national and local companies. Jon has completed more than 1,200 commercial real estate assignments with a total consideration in excess of \$1 billion dollars.

## **EDUCATION**

**BACHELOR OF SCIENCE**, University of California, Davis, 1982

**CORPORATE OFFICER LICENSE**, California Real Estate Broker

## **AFFILIATIONS & MEMBERSHIPS**

**NAIOP** National Association of Industrial and Office Properties

## **COMMERCIAL PROPERTY EXPERTISE**

**OFFICE OCCUPIER** /Tenant Representation Services

**EDUCATIONAL FACILITIES**/Lease and Sale Representation Services

**PROPERTY MARKETING** and Listing Services

**INVESTMENT SERVICES**/Capital Markets

**DEVELOPMENT** Consultation



**T** 858.369.3053

**F** 844.269.7148

**LIC N°** 01315296

[russ.jabara@kidder.com](mailto:russ.jabara@kidder.com)

5927 Priestly Dr  
Suite 101  
Carlsbad, CA 92008