

# MONICA WALLACE

Executive Vice President

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*Monica Wallace is an executive vice president at Kidder Mathews. She joined the firm in 2021 and specializes in leasing and sales of retail properties in Washington State.*

With more than 24 years of experience, Monica understands the nuances of retail, including existing shopping centers and new construction projects. She develops and implements strategies for marketing listings through internet advertising, constant contact with the brokerage community, targeted cold calling, and contacting her comprehensive list of tenants active in the market. Monica makes continuous client contact and communication a priority through the completion of the project.

## EDUCATION & CREDENTIALS

Bachelor of Arts, University of Washington

Stanford Graduate School of Business, LEAD Business Program

Licensed Managing Broker, State of Washington

## SPECIAL RECOGNITION

Women of Influence Award Winner, Broker - Landlord Representation, GlobeSt, 2024

Influencer In Retail Real Estate, GlobeSt. Real Estate Forum 2022

Bisnow Power Women, 2016

Broker Of The Year, Washington Commercial Realtor 2014

Power Broker, CoStar

## REPRESENTATIVE CLIENTS

Regency Centers

Hines

American Assets Trust

ONNI

Pillar Properties

SRM Development

Simpson Housing

UDR

Legacy Partners

AIG Investments

Barings

**PROFESSIONAL AFFILIATIONS****Commercial Brokers Association (CBA)**

Chair, 2022

Board of Directors, 2018 - present

Executive Committee, 2021 - present

**University of Washington, Runstad Department of Real Estate**

Advisory Board, 2023 - present

Student Mentor Program, 2024 - present

**Bellevue Downtown Association**

Board of Directors, 2016 - present

Executive Committee, 2018 - 2022

**Washington State Commercial Association of Realtors (WSCAR)**

Board of Directors, 2011 - 2023

Secretary/Treasurer, 2016

President, 2013

**NAIOP**

Member 2022 - present

**International Council of Shopping Centers (ICSC)**

Member 2001 - present