

DAVID R. VANONCINI

Executive Vice President, Managing Director

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Since 1996, Dave has specialized in the representation of corporate tenants in need of office, R&D, and industrial facilities in the mid Peninsula and greater Silicon Valley. He joined Wayne Mascia Associates in 2000, and was consistently a top performer. Dave has been the managing director of the Silicon Valley office since 2009, when Wayne Mascia merged with Kidder Mathews.

Dave has completed over 250 commercial real estate transactions amounting to over 8 million square feet, with a total transaction value in excess of \$500,000,000. The vast majority of Dave's transactions consist of repeat business, as his primary focus has been to build long lasting relationships with his clients and business associates.

EDUCATION

BA from University of California, Santa Barbara in business and economics

REPRESENTATIVE TRANSACTIONS

662,000 SF	Synaptics, San Jose (R&D campus/multiple transactions)
275,000 SF	Accuray, Sunnyvale (R&D building/multiple leases)
126,219 SF	Intersil, Milpitas (R&D building/lease)
90,000 SF	Capital Insurance Group - CIG, Monterey & Reno (Multiple transactions)
87,500 SF	Audience, Mountain View (Office building/lease)
85,040 SF	Pericom/Diodes, Milpitas (R&D building/purchase)
63,131 SF	Hansen Medical, Mountain View (R&D building/lease)
51,603 SF	Niku Corporation, Redwood City (Office building/sublease)
51,000 SF	Amprius, Fremont (Manufacturing building/ lease)
50,000 SF	Shifamed, Los Gatos (R&D building/ lease)
50,000 SF	Accuray, Sunnyvale (Manufacturing building/lease)
44,815 SF	Proxim Wireless, Milpitas (R&D building/lease)
40,000 SF	PA Semi, Santa Clara (Office building/sublease)
40,000 SF	Aquantia, San Jose (R&D building/lease)

SELECT CLIENT LIST

Accuray
Amprius
Applied Materials
Audience
Capital Insurance Group (CIG)
Diodes
Dormakaba USA
Intersil
IPG Photonics
Mathworks
Outset Medical
SETI Institute
Silk Road Medical
Synaptics
Verb Surgical
ViewRay
Vudu-Walmart

ADDITIONAL CLIENTS

Ascentis	IGM Biosciences	PSS Software
Aquantia	Ingres	Purewave Networks
Baxano	Insilixa	Resurge International
Baynote	Int. Vascular Systems	Route 92 Medical
Benvenue Medical	Keller Williams Realty	Scalent Systems
Coldwell Banker, NRT	Keri Systems	Shifamed
Creganna Tactx Medical	Lychron, LLC	Skillz
Cryovascular Systems	Machinify	Spiracur
DataPhysics	Medeon Bio	Stewart Title of California
DeVoro Medical	Melchor Corporation	Tenon Medical
Eliyan	Memsic	The Christensen Fund
Energous	Momentum for Health	The Vertical Group
Enterprise Ireland	Montalvo Sytems	The Parking Spot
Farpointe Data	Niku Corporation	United States Postal Service
Financial Title Company	PA Semi	Universal Network Machines
Gener8	Pericom Semiconductor	Utimaco
Hansen Medical	PolyRemedy	Vivotech
Health Gorilla	Proxim Wireless	