



# ERIC M. THIES

Senior Vice President, Shareholder

Eric Thies sells commercial investment property. In addition to commercial brokerage sales and analytics, Eric has extensive background in public and private construction, commercial development, and investment property syndication. Eric’s real estate assignments long ago exceeded one billion dollars.

Eric is past president of the San Diego Commercial Realtors Association and is a member of MENSA. He was awarded the prestigious MAI appraisal designation in 1992. Eric earned an MBA, with emphasis in real estate marketing and finance, and a BA with highest distinction from the University of Colorado.

Married to his college sweetheart and a father of three, Eric resides in Del Mar, California and Beaver Creek, Colorado. When asked which is his favorite professional credential, Eric replies, “I am the only man I know of who has signed a multimillion-dollar public project Payment and Performance Bond from himself, to himself.”

### SIGNIFICANT ASSIGNMENTS

- Immigration Customs and Enforcement (ICE), Oceanside Facility | Department of Homeland Security
- Home Fed Capital Entire Portfolio | Resolution Trust Corporation
- Naval Radio Receiving Facility Office Building | Department of the Navy
- Naval Base Point Loma Barracks Facilities | Department of the Navy
- Grey Whale Exhibit Steven Birch Aquarium | Scripps Institute of Oceanography
- Oasis Sports Medical Surgery Center | HealthSouth Corporation
- Texas Housing Finance Corporation (HFC) | Bond Funded Housing Facilities (TLGC, Chapter 394)

### ADDITIONAL CLIENTS

Government Services Administration	SD Metropolitan Transit Board	Watt Homes
Hunt Building Corp.	Small Business Administration	Wells Fargo Bank
Morgan Stanley	UCSD	Woodcrest Development
Northrup Grumman	Tri-City Medical Center	Zions Bank
Comptroller of the Currency Office		

### PARTIAL CLIENT LIST

- Arizona Department of Transportation
- Baldwin Companies
- Bank of America
- Bureau of Land Management
- Business Men’s Assurance
- California High Speed Rail Authority
- City of Escondido
- Dept. of Defense
- Dept. of Homeland Security
- Dept. of the Interior
- Dept. of State
- Fallbrook School District
- Federal Deposit Insurance Corporation
- Federal Housing Administration



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