



OLIVER TERNATE, SIOR

Senior Vice President, Shareholder

With over 19 years of experience in commercial real estate, Oliver Ternate is a leading expert in the industrial, flex, and office product segments of Orange County. Specializing in corporate representation, he guides his clients with strategic planning, needs assessment, market analysis, site selection, and financial analysis, all with the objective of creating a tailored real estate solution. He has extensive experience with structuring lease and sale acquisitions and dispositions. Oliver serves as a trusted advisor and fierce advocate for his clients, providing critical market knowledge and guidance to address their ongoing strategic real estate needs. He is committed to providing the highest level of service in supporting his clients' business plans and creating value added results. Oliver has a proven track record of diligence and integrity, having represented his clients in over 575 assignments, totaling over 6.5 million square feet, in excess of \$500 million in transaction value.

Oliver lives in Irvine with his wife and two daughters.

EDUCATION

BA in political science from the University of California, Irvine

NOTABLE ACHIEVEMENTS

BROKER OF THE YEAR Irvine Company Office Properties (2013)

SUPERIOR PERFORMANCE IN REAL ESTATE Nominee (2015), Crew Orange County

MEMBER, Society of Industrial and Office Realtors (SIOR)

SELECT CLIENT LIST

- Accurate Background, LLC
- Alacer Corp. (subsidiary of Pfizer)
- ATI Forged Products
- Azure Microdynamics
- Coastline Medical Solutions
- Comtrend Corporation
- Fovitec International (USA), Inc.
- InMode
- J&J Electronics, Halco Lighting Technologies
- Joimax, Inc.
- Masimo Corporation
- me & my BIG ideas, Inc.
- MW Company, LLC
- Nihon Kohden America
- PacifiCord
- Sentinel Offender Services, LLC
- Stanley Electric Sales of America
- TAE Technologies, Inc.
- Velocity Technology Solutions
- Victor Medical Company



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