

OLIVER TERNATE, SIOR

Senior Vice President, Shareholder

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With over 20 years of experience in commercial real estate, Oliver Ternate is a leading expert in the industrial, flex, and office product segments of Orange County.

Specializing in corporate representation, he guides his clients with strategic planning, needs assessment, market analysis, site selection, and financial analysis, all with the objective of creating a tailored real estate solution. He has extensive experience with structuring lease and sale acquisitions and dispositions. Oliver serves as a trusted advisor and fierce advocate for his clients, providing critical market knowledge and guidance to address their ongoing strategic real estate needs. He is committed to providing the highest level of service in supporting his clients' business plans and creating value added results. He also carries the prestigious SIOR designation from the Society of Industrial and Office Realtors, which represents the most knowledgeable, experienced, and successful brokerage specialists in the Commercial Real Estate industry. Oliver has a proven track record of diligence and integrity, having represented his clients in over 600 assignments, totaling over 7 million square feet, in excess of \$600 million in transaction value.

Oliver lives in Irvine with his wife and two daughters.

EDUCATION

BA in political science from the University of California, Irvine

AWARDS & AFFILIATIONS

Kidder Mathews Big Hitter #2 Top Producer, SoCal & Arizona Region, Kidder Mathews (2023)

Broker of the Year Irvine Company Office Properties (2013)

Superior Performance in Real Estate Nominee (2015), Crew Orange County

Member, Society of Industrial and Office Realtors (SIOR)

SELECT CLIENT LIST

Accurate Background, LLC

Advantech

Alacer Corp.
(subsidiary of Pfizer)

ATI Forged Products

Azure Microdynamics

Comtrend Corporation

HealthQuest Esoterics

InMode

J&J Electronics, Halco Lighting Technologies

Joimax, Inc.

Masimo Corporation

MattressFirm

me & my BIG ideas, Inc.

MW Company, LLC

Nihon Kohden America

RapidConn

Stanley Electric Sales of America

TAE Technologies, Inc.

Victor Medical Company