



JOE SUGURA

Senior Vice President

With over 20 years of commercial real estate experience, prior to joining Kidder Mathews' in October 2007, Joe was a top producer with Grubb & Ellis Company, primarily focusing on industrial and investment properties. Joe has had an array of commercial real estate experience including property management, development, and brokerage. Throughout his 12 years with Grubb & Ellis, Joe has focused on industrial sales and leasing, adaptive reuse property, and investment opportunities.

EXPERIENCE

- 2007 - PRESENT** Senior Vice President
Kidder Mathews, Portland, Oregon
- 2002 - 2007** Vice President, Industrial Group
Grubb & Ellis Company, Portland, Oregon
- 1992 - 2001** Owner/Operator
Ascension Bay Bonefish Club
Responsible for the acquisition, development, operation and staffing of an International world class fly fishing resort in Mexico's Yucatan Peninsula.
- 1985-1992** Industrial Broker
Grubb & Ellis Company, San Francisco, California
- 1982-1985** Owner
Sugura Development Company
- 1979-1982** Vice President
Real Estate Dynamics, Inc.
Developed portfolio of mutli-family real estate investment.
Responsible for acquisitions, property management and condominium conversion of 2,000 apartment units in Los Angeles, CA.

EDUCATION

BA ECONOMICS from University of California, Los Angeles (UCLA)

ADDITIONAL CLIENTS

Holland Development	Mill Creek Residential
Quimby Supply Company	W & K Development
Salvation Army	WRCA
WDC Properties	

PARTIAL CLIENT LIST

- Alliance Residential Co.
- Al Solheim - AWS Realty
- Gerding/Edlen
- Hoyt Street Properties, LLC
- Keen, Inc.
- Mainlander Investments
- Penske Truck Leasing
- Schnitzer Investment Corp.
- Shell Oil Company
- Weston Investment Co.
- Williams & Dame
- American Savings & Loan
- Anvil Corporation
- Emerson Hardwoods
- Alamo Manhattan
- Greyhound Lines, Inc.
- Metropolitan Presort



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