



DAVE SPEERS

Executive Vice President, Shareholder

Dave has been associated with Kidder Mathews since 1984. Dave started in industrial leasing in the North Seattle and South Snohomish market areas, and in 1986 shifted his area of emphasis to user, developer and investment sales.

Dave has been involved in a wide variety of developer sales, including the assemblage and leasing for the 475,000 square foot TRF Woodinville Retail Center and the assemblage and leasing of the 150,000 s.f. Roosevelt Square urban retail center.

On the investment and redevelopment side, Dave’s experience includes the sale of several major redevelopment projects, including the \$29 million Fred Hutchison Cancer Research Center on First Hill; the sale of Harvard Market and The Marketplace at Queen Anne, both multi-story grocery-anchored urban retail centers, and a variety of other urban and suburban office, industrial and retail projects.

Dave also has several commercial waterfront properties, including the 19 acre Salmon Bay Steel facility in Ballard; Pier 88 Cold Storage facility on Elliott Bay at the foot of Magnolia; and the North Northlake (Tippet) Marine facility on Lake Union in Wallingford.

EDUCATION

School of Business Administration, University of Washington

REPRESENTATIVE TRANSACTIONS

TRF WOODINVILLE RETAIL DEVELOPMENT - 500,000 SF

TRF ROOSEVELT SQUARE RETAIL DEVELOPMENT - 140,000 SF

HARVARD MARKET \$14,000,000 Investment Sale

SELECT CLIENT LIST

Birmingham Steel

First City Development

Foss Redevelopment Company

Fred Hutchinson Cancer Research Center

Fred Meyer, Inc.

Intracorp Development

Metropolitan Life

Milliken Development

National Retail Partners

Pork Blakely Communities

The RREEF Funds

Rinker Materials

TRF Pacific, Inc.



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