

NATHAN SHAOLIAN

Senior Associate

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Nathan Shaolian is a senior associate at Kidder Mathews, specializing in multifamily sales.

He received his Bachelor of Science degree in economics from University of California, Santa Barbara, and his educational background has provided him with a unique understanding of the interplay between the economy and fluctuations of the real estate market. He kicked-off his career in real estate as a land specialist for multifamily development sites, where he brokered 9 transactions within his first 12 months. Now with Kidder Mathews, he specializes in the sale of apartment buildings within the West Los Angeles region, with a formidable market share. Driven by his strong work ethic, he helps his clients secure optimal outcomes and achieve the highest possible price with certified buyers.

At the core of his approach is a dedication to his clients' needs. He doesn't just sell properties, he crafts tailored solutions, presenting a range of options and guiding clients toward the best decisions for their unique and individual real estate goals. Along with achieving his broker's license, he serves as an adviser to his clients, keeping them up-to-date on real estate regulations and ordinances. Born and raised in Los Angeles, he has an extensive understanding of the diverse neighborhoods, geographical layout, and unique market dynamics of the city, enabling him to offer clients a comprehensive look at the local landscape, along with insights into the intricacies that make each area special.

Beyond his passion for real estate, he treasures spending quality time with loved ones, exploring new destinations, playing basketball, staying active, expanding his knowledge through reading, and building connections with people of diverse backgrounds.

EDUCATION

BS in economics,
University of California,
Santa Barbara

PROFESSIONAL AFFILIATIONS

California Association
of Realtors, Greater Los
Angeles, member