

ERIC SHAIN

Vice President

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Eric Shain specializes in retail investment sales across the Western United States.

He has experience in the disposition of a broad range of retail properties including single-tenant net lease (STNL) properties, strip centers, anchored shopping centers, and lifestyle centers. He also specializes in the “parcelization” of larger shopping centers and in facilitating tax-deferred 1031 exchanges throughout the United States.

Prior to joining Kidder Mathews, Eric was a member of CBRE’s National Retail Partners - West (NRP-West) team based in Newport Beach, which consistently ranked as one of the top retail investment sales teams nationally. Since 2017, Eric has closed over \$650 million in retail property sales.

Eric prides himself on maintaining an invaluable pulse on current market conditions gained through his vast and diverse transaction history. He takes a partnership approach with each client to advise them on the best path forward with their assets. Eric has experience advising high-net-worth individuals, developers, family offices, and institutions. His dedication to understanding the unique needs of each client has made him a trusted partner for investors in the retail space.

EDUCATION

BS in business administration, finance, University of Oregon, Lundquist College of Business

MEMBERSHIPS

International Council of Shopping Centers (ICSC) member