

MAX SANDER

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Max Sander focuses on representing a broad spectrum of clients from retail developers and investors to global & national retailers. Max is involved in both tenant and landlord representation and is well-versed with sales, leases and investments within the Bay Area. He continues to advise tenants, investors and developers on the acquisition and disposition of real estate projects. Max and his retail team provide tenants with a single point of contact for comprehensive real estate strategies and strategic implementation for expansion and retail store roll-outs over the entire West Coast. Max also has expertise is advising retail and commercial developers in the acquisition and redevelopment of core urban assets and assisting these buyers by creating upside and attracting a wide variety of local and national tenants.

Max's retail team based in San Francisco provides advisory services for retailers on their strategic roll-out of stores in the Bay Area and across the West Coast. His team specializes in guiding tenants from the initial site selection process to the store openings, acting as a conduit through which all project information is transmitted, recorded and distributed. Kidder Mathews' scalable, in-house resources provide businesses with the expertise necessary to ensure a seamless transaction and efficient project roll-out. Max's team's in-depth understanding of the real estate market in the core West Coast markets and awareness of the trends, data, and variables that contribute to strong retail sales, enables our professionals and brokers in each individual market to uncover ideal

locations and favorable transactions. Max and his retail advisors remain intimately involved, providing seamless attention throughout the process and ensuring that each client is satisfied with the end result.

As a tenant representative broker, Max's insight and experience gives him an edge on targeting, marketing, and negotiating with local, regional and national tenants. A partial list of clients whom he has represented include Equinox, Rumble Fitness, Flagship Crossfit, Blackbox VR, Dr. Martens, Aldo, Lids, Sephora, Starbucks, Equator Coffee, Shake Shack, Boba Guys and Sev Laser.

Max Sander was born, raised, and groomed in the San Francisco restaurant and retail industries. His long-standing relationships with many retail developers and investors, allow him to uncover opportunities that others may not be aware of, both on and off the market.

Prior to joining Kidder Mathews' San Francisco Brokerage division, Max had a successful career in the San Francisco restaurant and food industry as an executive in the operations and property management of his family's restaurants, including the historic Hayes Street Grill and Vicolo Pizza - a national wholesale pizza company.

EDUCATION

BA from University of California, Los Angeles; Prior to attending UCLA

Attended Wesleyan University; Member of the men's soccer team