



# BENJAMIN T. ROJAS

## Senior Vice President

Ben Rojas specializes in the disposition and leasing of R&D/manufacturing real estate throughout the Silicon Valley. Ben has thorough knowledge of the inventory and an extensive existing tenant/inventory base, which has brought him success in the industry. His persistence and combativeness is an asset to both the owners and tenants, he brings all his deals to a close and never leaves any details open. Ben's remarkable success in leasing and sale of difficult projects is what lead him to become vice president in the first four years of his career. Prior to joining Kidder Mathews, Ben spent ten years at CBRE in Oakland/San Jose and eight years with Grubb & Ellis in San Jose.

Ben and his wife of 21 years, Winnie, and their daughter, reside in the East Bay Hills in California. In both his personal and professional life, Ben considers himself to be extremely honest and ethical. Ben always keeps his clients' best interest at heart throughout all of his dealings.

### AFFILIATIONS & MEMBERSHIPS

- SOUTH BAY** 2006-2016 CoStar Power Broker
- ROOKIE OF THE YEAR** Pacific Northwest Region 1997
- CLUB MEMBER** 80/20 Outstanding Sales Achievement
- TOP 10** Oakland Office 2006-2012

### EDUCATION

**BS** in Marketing, Fresno State University

### SELECTED MAJOR TRANSACTIONS

- ±700K SF** Peninsula Land and Capital Sale & Lease in San Jose to Fremont
- ±300K SF** D.R. Stephens and Company - Sale in Fremont
- ±250K SF** Opus West Corporation - Development in Fremont
- ±100-250K SF** Dollinger Properties - Lease & Sale in San Jose to Newark
- ±30-150K SF** Siemens USA Lease - San Jose in Newark
- ±20-150K SF** AT&T - Lease in San Jose - Fremont
- ±150K SF** Murco Development - Portfolio Sale in the Bay Area
- ±120K SF** Wellex Corporation, Inc. - Sale in Fremont
- ±95K SF** Devcon Construction - Sale in Milpitas
- ±88.5K SF** Toyota Tsusho America, Inc. - Lease in Fremont
- ±75K SF** RR Donnelly - Lease in Fremont
- ±68K SF** Swift Realty - Sale in Fremont
- ±65K SF** Devcon Construction - Sale in Milpitas
- ±45.2K SF** Recall Secure Destruction Services, Inc. - Lease in Newark
- ±42K SF** Avison Labs - Lease in Newark

### SELECT CLIENT LIST

- Devcon Corporation
- Dollinger Properties
- D.R Stephens & Company
- Men's Warehouse
- Murco Development
- Pacific Bell
- Peninsula Land and Capital
- Rexel Pacific Electric
- RR Donnelly
- Siemens USA
- South Bay Development
- Summers Group, Inc.
- Swift Realty
- The Opus Group
- Trammel Crow



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