

CHRIS M. RIEDEL

SVP | Shareholder

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Chris Riedel began his commercial real estate career in 1987, working in asset management on properties throughout the Western United States.

Subsequently, he spent four years with the Trammell Crow Company managing a portfolio of office and industrial space totaling over 1.5 million square feet. Since starting his brokerage career in 1991, Chris has represented national and local clients with their real estate needs, encompassing leasing, purchases, sales, build-to-suits, and subleases throughout the U.S. As a top producer in Los Angeles, he has focused on developing strategic real estate plans, lease restructures, occupancy cost reduction, facility relocations, build-to-suit transactions, and disposition of excess space for both local firms and multi-facility national clients.

EDUCATION

B.S. in Business from University of Southern California

PROFESSIONAL AFFILIATIONS

LACRA Los Angeles Commercial Realty Association

AIR Industrial Real Estate Association

REPRESENTATION

Unify Federal Credit Union - For over 20 years, Chris has completed property acquisitions, leasing, build-to-suits and disposition work in excess of \$80M throughout the U.S. for Unify, a \$3.5B credit union, serving TRW, Toyota & Western Airlines.

MLK - Chris has represented MLK Medical Center in several high profile transactions, including education and administrative space, medical clinics and technology training space in numerous locations in the Los Angeles area.

City of Long Beach - As one of the city's contracted real estate providers, Chris has represented the city in numerous transactions since 2001. Highlights include:

- Disposition analysis and marketing feasibility report, 100,000 SF
- Office/Warehouse/Socialty lease: 75,000 SF
- Office & Warehouse lease: 34,000 SF
- Office, lease renewal and expansion, 23,000 SF
- Lease renewal of warehouse/office space, 17,000 SF

TENANT & OWNER REPRESENTATION

Associated
Securities/LPL

Berkshire Hathaway
Home Services

City of Long Beach

The Camden Group

Healthcare Partners

Kids in Motion

Microfabrica

MLK Medical Center

Popkin Realty

Premier, Inc.

Providence Health Care

Structural Focus

Tectonics

Thai Airways

Unify Federal
Credit Union

USI Insurance

W.E. Simon & Sons

XPO Logistics