



TONY RESER, SIOR

Senior Vice President

CAREER SUMMARY

- Board of Directors, Kidder Mathews
- CoStar Top Leasing Industrial "Power Broker", 2004 - 2015
- ProLogis National "Broker of the Month", 2004, 2008
- Cushman & Wakefield Top 5 Producer 1998 - 2003
- Kidder Mathews "Big Hitter" Award - Top Producer 2006, 2008
- Commercial Association of Brokers, "Industrial Broker of the Year", 2006
- Commercial Association of Brokers, Runner-up "Industrial Broker of the Year", 2005
- Board of Directors, Columbia Corridor Association
- Board of Directors, Fly Fisher's Club of Oregon
- Board of Directors, University Club of Portland
- Board of Directors, Kidder Mathews
- Member, Society of Industrial and Office Realtors, Past President, Portland Chapter

EDUCATION & EXPERIENCE

- LEWIS & CLARK LAW SCHOOL J.D., 1976
- OREGON STATE UNIVERSITY B.S., 1971
- 2004 - PRESENT: Kidder Mathews, Portland, Oregon; Senior Vice President
- 1983 - 2004: Cushman & Wakefield of Oregon, Inc., Portland, OR; Director
- 1983 - 1984: Colonial-Pacific Leasing Company, Clackamas, OR; Corporate Attorney (Commercial Law)
- 1976 - 1982: Portland City Commissioner Mildred A. Schwab; Staff Assistant
- 1971 - 1973: United States Army, Military Police Corps; First Lieutenant

SPECIALIZING IN

- Industrial Land Sales
- Build-to-Suit Construction
- Business Park Site Acquisition
- Warehouse/Distribution and Manufacturing/Fabrication Building Sales
- Acquisitions/Dispositions by Municipalities



CLIENT LIST

- Ashland, Inc.
- Atlas Copco Wagner
- Bay Valley Foods
- Benson Industries, Inc.
- Boeing Corporation
- City of Gladstone, Oregon
- City of Sherwood, Oregon
- Consolidated Metco
- Clarion Partners
- Dermody Properties
- Income Industrial Trust
- LaCrosse Footwear, Inc
- Portland Development Commission
- Principal Financial
- ProLogis
- RREEF Management
- Union Pacific Railroad
- United Parcel Service
- WCV Commercial Properties



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REFERENCE

Dermody Properties

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President

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CAREER SUMMARY

Represented LaCrosse Footwear in the build-to-suit construction of a 380,000 sq. ft. distribution facility in Indianapolis, Indiana.

Represented DPI Eurobest, Inc. in a 180,000 sq. ft. build-to-suit distribution facility in Tualatin, Oregon.

Represented LaCrosse Footwear and ProLogis in the build-to-suit lease of a 144,000 sq. ft. headquarters office/distribution facility.

Represented Schnitzer Investment Corp. in the sale of a 23 acre, four (4) building industrial park near the Port of Portland Marine Terminals.

Represented ProLogis in the acquisition of 35 acres of industrial land for construction of a four (4) building, 528,000 sq. ft. industrial park, ProLogis Park PDX, on NE Airport Way.

Represented Freeway Land Company in the sale of a 108-acre, 288,000 sq. ft. industrial park adjacent Interstate 205 in southeast Portland. \$11.4M sales price.

Represented West Coast Paper Company in construction and purchase of 188,000 sq. ft. headquarters/distribution facility on Airport Way in Portland, OR.

Represented Benson Industries in the lease of 307,000 sq. ft. of manufacturing space in Firestone Industrial Center and I-84 Distribution Center, both in Gresham, Oregon.

Represented Schnitzer Investment Corp. in the sale of an 11.4 acre container Yard facility near the Port of Portland Marine Terminals to Portland Container.

Represented Atlas, Copco Wagner Company in the sale/leaseback of a 208,000 sq. ft. three (3) building industrial campus. Thereafter represented the buyer in the resale of the property to three (3) different purchasers.

Represented ProLogis in the acquisition of 14.5 acres of industrial land on NE Airport Way which was developed into a four (4) building, 158,000 sq. ft. industrial park, PDX Corporate Center North.

Represented Boeing in the sale of Spieker Properties in the purchase of 33 acres of industrial land in Gresham, Oregon, which was subsequently developed as Gateway Corporate Center.

Represented RREEF as Landlord, and Dean Specialty Foods, Tenant in the lease of a 250,000 sq. ft. distribution facility; Kelley Point Distribution Center I, in Rivergate Industrial District.

Represented Alcatel in the lease of a 313,000 sq. ft. manufacturing facility in Rivergate Industrial District.

Represented Spieker Properties in the purchase of 12 acres of industrial land on NE Airport Way which was developed as a three (3) building, 205,000 sq. ft. industrial development, Airport Way Commerce Park.

Represented the Portland Development Commission in the purchase of 33 acres of industrial land which was developed as Rivergate Parkway Corporate Center.

Represented United Parcel Service in the acquisition of 51.54 acres of industrial land in the Southshore Industrial District in Gresham, Oregon.

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