

PETER QUINN

Senior Vice President,
Shareholder

T 858.369.3063
C 858.864.8491
peter.quinn@kidder.com
LIC N° 00806439



Peter has over 35 years of experience in commercial real estate brokerage, development, investment, and consulting.

After five successful years at CBRE in Newport Beach, he began developing and investing in commercial real estate opportunities in 1985. Pursuit of joint venture development opportunities led to corporate real estate assignments with Eastman Kodak, Texaco USA, and Eli Lilly. These relationships and experiences led to the founding of Parkstone Companies, a provider of corporate real estate services to Fortune 500 companies, investors, and major financial institutions, including Bank of America, Wells Fargo, and Sumitomo Bank. In 2003, Peter led Southern California-based Voit Development Company’s efforts in San Diego, becoming the third most active real estate development company in the region while developing or acquiring nearly 1,000,000 square feet of office and industrial product.

During the last 5 years, Peter has continued his work valuing and marketing land throughout the southwest. He has also executed his business plan assisting owners and operators of medical care facilities and non-profit organizations, including Mental Health Systems, Noah Homes, The San Diego Food Bank, Banyan Tree Educational Services, and Kipp Charter Schools.

EXPERTISE

Since 1985, Peter has been assisting partners, investors, and clients on the development, acquisition, or repositioning of commercial properties. He has extensive experience in medical, office, industrial, multifamily, and retail investments.

VALUE-ADD TRANSACTIONS

CANYON PLAZA	Development, 168,000 SF Class "A" office, \$45M project
WATERCOURT	Reposition, 173,000 SF, \$16M saved
TEXACO USA	Portfolio Assessment and Business Plan Development, 75,000 acres, Unimproved and un-entitled land, \$120M added balance sheet value
CHULA VISTA COMMERCE CENTER I	Industrial Condo Conversion, 78,614 SF, \$6M added value
MAY FAMILY TRUST	Marketed and sold 3 acre coastal 12 lot development site

PARTIAL CLIENT LIST

- American Hospital Supply
- Bank of America
- Banyan Tree Education
- Jacobs Center for Neighborhood Intervention
- Kipp Charter Schools
- Mental Health Systems
- San Diego Food Bank
- Texaco USA
- The ACE Group
- Rush Truck Centers
- Poppy Bank
- Success.edu
- Salvation Army
- Ocean Aero
- Pepsi Co.
- Lincoln Property Company
- Hawthorne Machinery
- Brixton Capital
- Innovative Capital
- Family Health Centers of San Diego
- The Hamann Companies
- Seatrec
- Ingenium

EDUCATION

Peter has a BA in business administration with an emphasis in finance from San Diego State University.

PROFESSIONAL AFFILIATIONS

Maritime Alliance - Board of Directors

Junior Achievement - Past Mentor

Noah Homes - Board of Directors

Kimera Orphanage - Board of Directors

ProVisors - Host, San Diego Real Estate Affinity Group

Vistage - Advisory Network

American Heart Association - Past Board of Directors
