

**CRAIG
PETERSEN**

Vice President

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Craig A. Petersen specializes in corporate real estate services for office and R&D clients.

He began his commercial real estate career in 1993, at NAI BT Commercial's Palo Alto office. For the more than twenty years, Mr. Petersen has assisted his corporate clients with strategic real estate planning, site assessment, acquisition and disposition in The Silicon Valley and Peninsula region. He has successfully represented companies ranging from first round start-ups to Fortune 500 corporations.

Mr. Petersen focuses on process management that encompasses all aspects of the relocation process, which includes his client's dealings with outside vendors such as contractors, facilities managers, furniture vendors, attorneys, architects, and phone, data and security vendors. By organizing a cohesive team, Mr. Petersen is able to streamline the process and save his clients time and money. In addition, Mr. Petersen has consistently shown the ability to be creative in order to assist his clients with challenging and complicated real estate situations.

EDUCATION

BA from California State University of Hayward

AWARDS & AFFILIATIONS

Member, Association of Silicon Valley Brokers (ASVB)

Member, Silicon Valley Triathlon Club (SVTC)

SIGNIFICANT TRANSACTIONS

17,470 SF	Altima Communications
19,188 SF	Array Networks
20,000 SF	Brothers Electronics
20,000 SF	Chameleon Systems
79,085 SF	Creation Technologies
55,000 SF	Cybeq Systems
19,859 SF	DVD Play
25,250 SF	Genesis Microchip
16,400 SF	Genus
27,400 SF	Genus
6,964 SF	GET2CHIP.COM
10,400 SF	Konica Technologies
14,152 SF	Nova Crystals
29,111 SF	PacketMotion
25,000 SF	Qualop Systems
18,000 SF	Randy Repass
8,248 SF	Sonicwall
12,584 SF	Sonicwall
32,256 SF	Sonicwall
41,472 SF	Sonicwall
35,881 SF	WIS Chip Technologies