



FLETCHER PERRY

Senior Vice President, Shareholder

Fletcher Perry is a senior vice president with Kidder Mathews in Phoenix, Arizona, specializing in healthcare real estate services. Fletcher partners with Michael Dupuy, Rachael Thompson, Perry Gabuzzi, and Chad Sutton. The team represents clients in the leasing, acquisition, and disposition of healthcare real estate. Their platform of services includes new lease negotiations, lease renewal and renegotiation, lease vs. own scenarios, occupancy and operational cost analysis, site evaluation, demographic and market analysis, space planning, and negotiating tenant improvement allowance.

As a leading tenant/buyer representative for over 12 years, Fletcher's combination of real estate expertise, negotiation skills and healthcare industry knowledge continue to prove highly valuable to all his clients. He carefully guides clients through the entire leasing or acquisition process from initially identifying their requirements and options to final transaction negotiations, while taking into consideration market conditions and forward-looking projections.

Fletcher takes pride in being an integral part of his client's strategy and success. Working diligently as his clients' advocate, Fletcher puts a strong emphasis on his client's long-term goals and considers the healthy growth of their businesses as an essential aspect of the services he provides. Fletcher takes pride in being a long-term partner for his clients, who range from local and national private practices to ambulatory surgical centers and hospital systems.

Prior to joining Kidder Mathews, Fletcher was with Colliers International in Phoenix, specializing in healthcare real estate services and was a member of Colliers International's Healthcare Services Group. Prior to Collier's, Fletcher was with GBC Investment Realty in Phoenix.

PROFFESIONAL ACCOMPLISHMENTS

2022 Influencers in Healthcare Real Estate - GlobeSt. Real Estate Forum

2015 Ranked #1 Healthcare Brokerage Team in Ranking Arizona

2015 Best of NAIOP Healthcare Broker of the Year Nomination

2014 Best of NAIOP Healthcare Broker of the Year Nomination

2013 Best of NAIOP Healthcare Broker of the Year Nomination

2011 Recognized as "The Future of Real Estate" in Commercial Executive Magazine

EDUCATION

BS in Regional Development, University of Arizona

TEAM'S REPRESENTATIVE CLIENTS

Advanced Surgical Associates, Ltd.

American Dental Partners

Arizona Arthritis & Rheumatology Associates, PC

Arizona Center for Hand Surgery, PC

Arizona Center for Neurosurgery

Arizona Kidney Disease and Hypertension Centers (AKDHC)

Arizona Sinus & ENT Associates

Arizona Skincare Physicians, PLC

Arizona Spine and Pain Specialists, LLC

AZPerio

Biltmore Cardiology, PLLC

Bloom Reproductive Institute, PLLC

Camelback Healthcare



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COMMUNITY INVOLVEMENT

BOARD MEMBER Executive Council Charities - Board of Directors 2015, a non-profit corporation that provides grants to programs and non-profit organizations focused on helping the youth of Arizona reach their full potential as productive, caring, and responsible citizens.

COMMITTEE MEMBER Phoenix Children's Hospital Charity Golf - 2012, 2013, 2014

COMMITTEE MEMBER Phoenix Children's Hospital - Emerging Leaders, a select group of professionals dedicating to advancing the hospital's mission through community engagement and philanthropy

CANDIDATE The Leukemia & Lymphoma Society - 2014 Man of the Year

AFFILIATIONS & MEMBERSHIPS

NAIOP National Association of Industrial & Office Professionals

MGMA ARIZONA Arizona Medical Group Management Association

ASPA Arizona State Physicians Association

Center for Physical Medicine and Rehabilitation

Central Valley Surgeons

Children's Medical Group, Ltd.

Comprehensive Pain Specialists

Doctors Outpatient Surgical Centers, LLC

Dustin Karren, DMD

Family Care Connections, LLC

Heart & Vascular Center of Arizona

HonorHealth

IASIS Healthcare

Ideal Physical Therapy

Janet Whirlow, MD

Linda Austin, MD

Macias Otology, PC.

Mark Fleming, DMD

Neighborhood Outreach Access to Health

Palo Verde Hematology Oncology, Ltd.

Paradise Valley Medical Clinic, PC

Phoenix Heart

Phoenix Spine Surgery Center

Physicians Group of Arizona, Inc.

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