



ALAN PEKARCİK, SIOR

Executive Vice President

Alan Pekarcik brings more than 35 years of commercial real estate experience to Kidder Mathews. Prior to joining Kidder, Alan worked at Avison Young Commercial Brokerage where he specialized in industrial, R&D, office, mixed-use, investment, and user transactions. Alan boasts an impressive portfolio of more than 1,200 sale and lease transactions totaling more than 62 million square feet and over \$4.7 billion primarily in Southern California and the West Coast.

Prior to joining Avison Young, Pekarcik was consistently a Top 5 producer at Voit, as well as the top producer companywide on several occasions, earning such honors as CoStar Orange County Power Broker. In 2013 and 2018, Alan was the top producer in Southern California and companywide within Capital Markets Group and was a top ten producer five of his six years at Avison Young. He earned Top Dealmaker California Real Estate Journal (2008) and Top Broker Real Estate Forum (2009). Before rejoining Voit Commercial Brokerage in 1998, Pekarcik held the position of senior vice president of acquisitions for Kilroy Realty Corporation and was responsible for acquiring over \$600 million of quality office, industrial and R&D properties throughout California from March 1997 through July 1998. Alan was among the top salespeople for DAUM-Johnson American from 1984 through 1988. Alan was honored as the top producer out of 300 brokers in 12 Southern California offices for four of his five years with the firm.

EDUCATION

B.S. Business Administration, USC

PROFESSIONAL AFFILIATIONS

Society of Industrial and Office Realtors (SIOR) since 1996

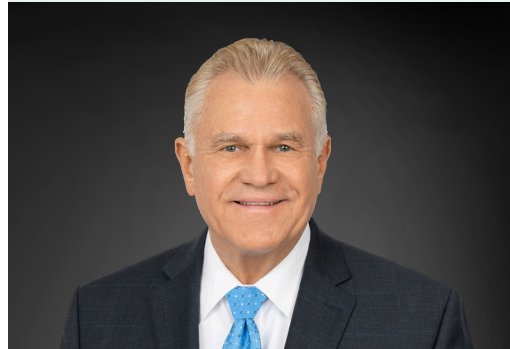
Current member of the Association of Industrial Realtors (AIR)

Current member of NAIOP

ALL-TIME TRANSACTION HISTORY

Sold & leased nearly 1,200 properties totaling in excess of \$4.7 billion and over 63 million square feet.

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|----------------------|-----------------|--------------------------------|
| 53,884,696 SF | \$4,138,460,547 | Southern California |
| 9,011,729 SF | \$638,459,775 | Outside of Southern California |



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