

# JOHN OLENCHALK

Senior Vice President

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John Olenchalk has over 31 years experience in commercial real estate. He specializes in office, R&D and industrial sales, leasing and tenant representation, focusing primarily in east bay, but with extensive experience in the greater Silicon Valley and mid-peninsula submarkets.

He has been directly involved in transactions totaling nearly 30 million SF of land, office/R&D/industrial space. One of the largest land transactions in Alameda County in 2013, John closed a \$26,000,000 42.22 acre sale to Integral Partners, LLC. In 2009, he represented Solyndra on for a lease of 506,940 SF manufacturing facility, valued at approximately \$45,000,000. Notable office deals include tenant representation in downtown San Jose for Class A space for SpeedInfo; and the relocation of corporate headquarters for Enceysys, from Cambridge U.K., to Class A office product in Redwood Shores. As a member of the leasing team for BioMed Realty Trust, John assisted in the 265,000 SF office lease to Logitech at Pacific Research Center in Newark, signed in 2011, and 235,000 SF to Theranos in 2012. Lucid Car Company took 126,721 SF in 2017, followed by 305,000 SF in 2018 with the expansion valued at approximately \$96,000,000.

Acting as the tenant rep for various sports related users, John has completed deals including transactions for Gold's Gym, and City Beach Volleyball's relocation to Santa Clara from Emeryville. He's acted as tenant/buyer's rep and leasing/seller's rep on Silicon Valley properties

for RREEF, Legacy Partners, BioMed Realty Trust, Guidant, Cabot Partners, Drawbridge Partners, Southern Pacific Real Estate, RMC Lonestar, Tri Net Realty Trust, Drawbridge Realty Trust, Torian Holdings, Guilford Glazer, among others.

Prior to his career in commercial real estate, John played professional football with the Kansas City Chiefs and the Montreal Alouettes.

## EDUCATION

BA in human biology from Stanford University, 1977

## AFFILIATIONS & MEMBERSHIPS

Member - National Football Players Association

Member - Native Vision Program

Member - 11-99 Foundation

Member - B.P.O.E. #1471 Chapter

Member - Association of Silicon Valley Brokers Association (ASVB)

## SELECT CLIENT LIST

BioMed Realty

Cabot Properties

City Beach Volleyball

GoKart Racer

Gold's Gym

JP Morgan Investments

Planet Granite

RREEF

Tri Net Realty Trust