



MIKE NEWTON

Senior Vice President

Mike Newton is a 23-year commercial real estate veteran who specializes in industrial and office sales and leasing throughout the Puget Sound.

Prior to joining Kidder Mathews, Mike was industrial specialist with NAI Puget Sound Properties. Mike began his career in Orange County, California and moved to Washington in 1992.

EDUCATION

BA in Economics, Stanford University

AFFILIATIONS & MEMBERSHIPS

CBA Commercial Brokers Association

WSCAR Washington State Commercial Association of Realtors

REPRESENTATIVE TRANSACTIONS

WILMAR CORPORATION in the 167,00 SF lease procurement with TIAA

WILMAR CORPORATION in the 75,000 SF disposition

CORPORATE EXPRESS (STAPLES) in the 187,000 SF lease procurement in Auburn, WA

TIM'S POTATO CHIPS in the 120,000 SF lease procurement in Auburn, WA

AIM AEROSPACE in multiple lease and sale transaction

SUR LA TABLE in a 220,000 SF disposition

PANASONIC in the 220,000 SF lease procurement at East Valley Distribution

KENT LANDSBERG in the 80,000 SF lease procurement with Segale

GUARDIAN LIFE in the \$14,000,000 investment sale of Auburn 18 Distribution

LANDLORD REPRESENTATION

BENAROYA

GUARDIAN LIFE

RREEF, represented 900,000 SF of flex distribution space

HALLWOOD, represented 450,000 SF of flex and bulk space

DCT, listing sale and lease transactions

PROLOGIS, listing sale and lease transactions

PARTIAL CLIENT LIST

Banta Marketing

Benaroya Capital

Bergen Brunswig Medical

Corporate Express

Flow International

Guardian Life Insurance
Co. of America

Hallwood Commercial Real
Estate

Kent H. Landsberg

Panasonic

RREEF

Sebco, Inc.

Spicers Paper

Sur La Table

Tim's Cascade/Birds Eye
Foods

U.S. Mat

Vetrotech, USA



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