



# CLAY NEWTON

**Executive Vice President, Shareholder**

Clay Newton has over 25 years of experience in commercial real estate. Clay's team transaction volume tops one billion dollars in multifamily sales. He joined Kidder Mathews in 2013, where he's consistently been recognized as a market leader and top producer.

Clay specializes in private investment/middle market transactions and uses a consultative approach to meet the tax and cash return requirements of buyers and sellers, often on IRS 1031 Tax Deferred Exchanges. He has been featured in local news (KGW, Globe Street, Oregonian, Business Journal) and at major industry events where he speaks as an expert on Portland-area multifamily investment trends.

Clay serves on the forms committee for the Commercial Association of Brokers, is a past president of the Commercial Real Estate Brokers of Metropolitan Portland (COMP), and currently sits on the Cannon Beach Planning Commission.

He also has served on the board of Portland Youth Builders, helping to improve the lives of at-risk students, and as a committee member for other area housing nonprofits. Clay is a graduate of the University of Portland where he played NCAA Division I tennis, and lives with his wife and their daughter, in northeast Portland.

## PAST EXPERIENCE

### CV NEWTON CO. | OWNER (2006 TO 2013)

- Owned and managed one of the top producing apartment sales offices in the Portland metropolitan market.

### C&R REAL ESTATE SERVICES CO. | VICE PRESIDENT, BROKER (1998 TO 2006)

- Specialized in the sale of investment properties representing sellers, buyers, investors, and developers
- Honored with Bill Naito Award from Commercial Association of Realtors, Oregon and SW Washington, for completing the most complex transaction of the year (2002)

### RP HERMAN & ASSOCIATES | ASSOCIATE APPRAISER (1995 TO 1998)

- Appraised new construction projects for developers, builders, banks and investors
- Conducted acquisitions and portfolio analysis in the Portland area

### HERMANN & COMPANY | ASSOCIATE APPRAISER (1993 TO 1995)

- Commercial appraisal in Salem and Willamette Valley

## PROFESSIONAL AFFILIATIONS

Licensed in Oregon & Washington

Commercial Association of Brokers®

Multifamily Northwest

Oregon and Washington Association of Realtors®

National Apartment Association

## COMMUNITY ORGANIZATIONS

Portland Youth Builders

Habitat for Humanity

Wild Salmon Center

City of Cannon Beach

## RECOGNITIONS

**KIDDER MATHEWS "BIG HITTERS" AWARD**, Top Producer, 2015-2016, 2016-2017

**MULTIFAMILY TEAM OF THE YEAR**, Commercial Association of Brokers, 2020,2021

**MULTIFAMILY INFLUENCERS** GlobeSt, 2021



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