

KYLE NELSON

Executive Vice President

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Kyle Nelson specializes in corporate real estate advisory services for high tech, software, internet and manufacturing companies.

He focuses on expansion and relocation projects, consolidation and dispositions, campus and headquarters planning, lease renegotiations and portfolio planning strategies. His ability to define the needs and requirements of his clients enable him to deliver cost-effective real estate solutions that meet operation requirements and projected growth plans. Mr. Nelson joined Kidder Mathews in 2015 from Newmark Cornish & Carey where year after year, he consistently ranked in the Top 10. Mr. Nelson ranked in the top 10 of the Northern California region for Kidder Mathews in 2017 and 2019 and 2023.

Prior to his 16 year career in real estate, Mr. Nelson was a major account executive at IKON Office Solutions, where he excelled in the western region, servicing clients such as Fisher Investments, Stryker and TIBCO Software. Mr. Nelson began his career as an account manager for Lanier Worldwide, where he ranked ninth in the country in sales revenue.

Mr. Nelson's clients appreciate his ability to assess their immediate and future real estate needs, his integrity and relentless work ethic.

EDUCATION

BS from Santa Clara University

AWARDS & AFFILIATIONS

MEMBER, Association of Silicon Valley Brokers (ASVB)

AWARD, Distinction Grad. of the REDDI Foundation's Real Estate Dev. Course

BOARD MEMBER, San Jose Arena Authority, Chair

PARTIAL TENANT REPRESENTATION

Pacific Defense

Cepton Technologies

Daihen Advanced Component

Hiretual

InfoStretch

Inventec Manufacturing

South Bay Solutions

Vobile

SETI Institute

SIGNIFICANT TRANSACTIONS

215,243 SF	SJ Distributors
81,000 SF	TMG Partners
65,154 SF	Mosaic
61,000 SF	Jay Paul Company
60,448 SF	Kurdex
59,000 SF	South Bay Solutions
48,350 SF	Yaana Technologies
30,265 SF	Jay Paul Company
27,900 SF	Automation Anywhere
26,000 SF	O-net Communications
25,000 SF	InfoStretch
20,083 SF	Vobile
24,390 SF	Cepton Technology
23,754 SF	SETI
20,083 SF	Vobile
17,000 SF	Top Micro
15,169 SF	Marseille Networks
14,500 SF	WPG Americas
11,776 SF	Inventec Manufacturing