



BILL NEIL

Senior Vice President

Bill Neil, a shareholder and past member of the Board of Directors of Kidder Mathews, represents corporate clients in corporate real estate matters in the greater Seattle-area and throughout North America. He is consistently honored as one of Kidder Mathews' "Big Hitters," having achieved a top 10 ranking in terms of production 16 out of the last 20 years (out of 220+ agents).

Bill has twenty-eight years' experience working with wet laboratory and technology clients, having represented many of Seattle's preeminent biotechnology companies and non-profit research institutions. He has been involved in many of the largest life science real estate leases in the Seattle area, and is an acknowledged leader in Seattle's technology and life science real estate industry. He is an active member of the WBBA, a regular speaker on the life science real estatemarket at business symposiums, and has authored biotechnology-oriented articles for Seattle newspapers and industry-related trade journals.

Bill has been nominated several times for the prestigious SIOR Broker of the Year Award and, along with his partner, negotiated the 140,000 RSF Institute for Systems Biology lease which earned the "2010 Deal of the Year" award by NAIOP, an honor bestowed upon the broker(s) completing the most innovative transaction in terms of structure and complexity. Additionally, Bill was honored as the SIOR People's Choice Broker of the Year Award in 2008.

AWARDS & DISTINCTIONS

WINNER 2008 People's Choice Seattle Broker of the Year Award

NOMINEE 1995,1998, & 2003 SIOR Broker of the Year Award

NOMINEE 1996 & 1998 NAIOP Most Creative Deal Award

WINNER 2010 NAIOP Deal of the Year Award

REPRESENTATIVE TRANSACTIONS

- 139,300 SF** Corixia
- 100,000 SF** Fred Hutchinson Cancer Research Center
- 92,000 SF** Dendreon
- 100,000 SF** Seattle Genetics
- 216,000 SF** Institute for Systems Biology
- 152,000 SF** ICOS
- 210,000 SF** BIO-RAD

SELECT CLIENT LIST

- Accelerator
- Alexandria Real Estate Equities
- Allozyne
- Amgen
- Applied Precision
- Atossa Genetics
- Biomembrane Institute
- Bio-Rad Laboratories
- Blue Heron Biotechnology
- Bristol-Myers Squibb
- Calypso Medical Technologies
- Cardeas Pharmaceuticals
- Celltech Chiroscience
- Ceptyr
- Cellnetix
- Cerep



T 425.450.1112
C 425.417.3823
bill.neil@kidder.com
 500 108th Ave NE
 Suite 2400
 Bellevue, WA 98004



ADDITIONAL CLIENTS

| | | |
|---------------------------------------|---------------------------------------|------------------------|
| Infectious Disease Research Institute | Nativis | Seattle Genetics |
| Institute for Systems Biology | Novo Nordisk | Sonus Pharmaceuticals |
| Integrated Diagnostics | Omeros | Swedish Hospital |
| Kineta | Onconome | Touchstone Corporation |
| Matrix Genetics | Pathogenesis | VLST |
| Mediquest | PhaseRx | Matrix Genetics |
| Micronics | Seattle Biomedical Research Institute | Zymogenetics |
| Neurovista | Seattle Cancer Care Alliance | |

Combimatrix

Darwin Molecular Corporation

Fred Hutchinson Cancer

Research Center

Genetic Systems (BIO-RAD)

Gilead

Halosource Corporation

Hewlett-Packard

Helix BioMedix

Hope Heart Institute

ICOS

T 425.450.1112

C 425.417.3823

bill.neil@kidder.com

500 108th Ave NE
Suite 2400
Bellevue, WA 98004