

JONATHAN N. MITCHELL

Senior Vice President

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Jon Mitchell is a highly accomplished real estate advisor with over 29 years of experience in multifamily brokerage, specializing in Southern California and beyond.

He is recognized for his meticulous approach to property analysis, uncovering hidden potential and crafting innovative strategies that maximize asset value. Throughout his distinguished career, Jon has successfully closed over 400 transactions and over \$2 billion in sales volume, facilitating some notable multifamily transactions. His deep understanding of Southern California's diverse submarkets, product types, and market dynamics makes him a trusted advisor to private clients, institutional investors, and developers. Part of the success of Jon and his colleagues over the past 29 years has stemmed from their ability to act as an 'easy button' and collaborate with over 200 professionals specializing in various sectors, including financing, office, retail, NNN and industrial properties. Jon has cooperated and closed with over a one hundred agents/brokers/loan officers, escrow & title companies as well as closing attorneys in 17 states. This extensive collaboration serves as a key element of business strategy and a significant indicator of success.

Before joining Kidder Mathews, Jon held the position of Senior Director, Multi Family Team Leader for the past 5 years with Cushman & Wakefield in Orange County and was a First Vice president at Marcus & Millichap where he spent 24 years in the Orange County office. His innate ability to identify and capitalize on opportunities, coupled with his extensive network, positions him as a go-to resource for multifamily investment sales. Jon's problem-solving expertise and commitment to delivering exceptional service have consistently exceeded client expectations in terms of price, speed, and surety of execution. With the experience and passion that Jon possesses, he is determined to provide each client with only the best client service and brokerage activities to meet their real estate investment goals.

Jon is married with three children and enjoys traveling, wine, and coaching youth baseball. Jon resides in Irvine, California with his family, golden retrievers (Kirby & Libby), and Russian blue cat (Cosmo).

EDUCATION

BA in Marketing and Finance, Chapman University

PROFESSIONAL AFFILIATIONS

Apartment Association
of Orange County

California District 30
Board Member

Lecturer, Chapman
University, UCI & CSUF

National Apartment
Association

National Multifamily
Housing Council

Orange County Salvation
Army Real Estate
Advisory Board

ACHIEVEMENTS

#1 Multifamily Producer,
Marcus & Millichap
Orange County Office

#1 Multifamily Producer,
Cushman & Wakefield
Orange County Office

7 Figure Achievement
Award

Annual Top Multifamily
Listing Agent

Blue, Red & Black Plaque
Award

Chairman Club Member

Circle of Excellence
Member