

# MIKE METZGER

Senior Vice President

T 916.758.3027  
C 916.835.3341  
mike.metzger@kidder.com  
LIC N° 01902110



*Mike Metzger is a Senior Vice President and seasoned industrial real estate advisor, specializing in leasing and sales across the greater Sacramento region and Northern California.*

Before joining Kidder Mathews, Mike began his career in 2009 as an industrial broker at CBRE in Sacramento. In 2013, he transitioned to the client side, spending a decade as Director of Acquisitions and Leasing for Westcore, where he led their Los Angeles office. Recognizing an opportunity to leverage his diverse experience, Mike returned to Sacramento and the broker side of the business in 2022 to join JLL's growing industrial practice.

This unique career path has given Mike a comprehensive understanding of both institutional and private landlords' objectives, as well as the needs of industrial property occupiers. His deep insight enables data-driven decisions that save time, reduce stress, and maximize value for clients. Mike's insider knowledge of landlord strategies allows him to provide occupiers with strategic market analyses and create leverage in negotiations. This dual perspective makes him a valuable asset for clients seeking comprehensive guidance in industrial real estate, combining expertise with a commitment to tailored, client-focused solutions.

## EDUCATION

BA in political science from the University of San Diego

NCAA Division Baseball at the University of San Diego and the University of California, Los Angeles

## AWARDS & AFFILIATIONS

CoStar Power Broker Award (2023 & 2024)

ACRE - Served as the President on the Sacramento Board of Directors (2017)

Society of Industrial and Office Realtors (SIOR) - Affiliate Member (2013-2022)

Make-A-Wish Foundation, served on the Sacramento Regional Council

American Cancer Society - Served on the Regional Council

## SELECT OWNER EXPERIENCE

Westcore Properties

Dunleer Group

Z Capital Group

Seagate Properties

MD3 Investments

Turo Partners

## SELECT OCCUPIER EXPERIENCE

PG&E

SRS Distribution Inc.

Iron Mountain

ADT

Cornerstone  
Building Brands

Northrop Gruman

Harsco Corporation

AIT Worldwide Logistics

IMETCO