

JUSTIN MENDELSON

Executive Vice President, Shareholder

T 310.312.1800
D 310.492.8413
justin.mendelson@kidder.com
LIC N° 01877973



Prior to joining Kidder Mathews, Justin Mendelson was with Charles Dunn Company for eight years, as a member of their investment services team. Before his tenure at Charles Dunn, he worked for Westfield Corporation. Mendelson's career includes direct involvement in commercial real estate development. Several members of his immediate family have held prominent positions in the development industry.

During his career, Justin quickly excelled in building relationships with real estate investors and owners with billions of dollars in investing and divesting potential. Some of his notable transactions include the 2012 sale of two single tenant commercial buildings totaling \$19,250,000 in Orange County, which resulted in the seller exchanging into a \$25,600,000 credit anchored shopping center in Los Angeles County. In 2014, Justin was recognized for selling the largest retail transaction and earning the largest retail commission company-wide in multiple years. In 2016, he sold the former Peter Lik leased property on N. Beverly Drive in the "Beverly Hills Golden Triangle" to a private equity group based in Florida to be redeveloped. In 2017, Mendelson completed a highly confidential and complicated transaction on the extremely sought after N. Rodeo Drive in Beverly Hills which resulted in a \$110,000,000 purchase price. He was a multi-year member of Charlie's Club and Millionaire's Club, Charles Dunn's designation for its highest producing

agents. Mendelson has among the largest market share of Beverly Hills high street investments in the country, as well as, one of the largest Jack in the net leased investment market share in the nation.

SPECIALIZATION

Justin Mendelson specializes in high street and net leased retail investment properties leased to national and regional restaurant brands nationwide. He also specializes in anchored shopping centers in California. He works on behalf of sellers by marketing their properties and on behalf of investors by seeking opportunities. While with Charles Dunn, he was a senior managing member of the retail services group which focused on high street retail and anchored shopping centers, and founded the restaurant net leased group. Mendelson's expertise is his specific market knowledge, attention to detail, and results-oriented marketing approach in order to maximize results on behalf of his clients. It is his goal to provide an unparalleled level of service, while exceeding the expectations of each client served. Every property or real estate requirement is treated as if it was his own personal situation.

EDUCATION

Bachelor of Arts degree in business with an emphasis in marketing, California State University, Fullerton

ASSOCIATIONS

UCLA Health System Board, member

International Council of Shopping Centers (ICSC)

Chabad, Beverly Hills, Bel Air and Century City

Beverly Hills Tennis Club

PROFESSIONAL RECOGNITION

Nominated by Los Angeles Business Journal Commercial Real Estate Award for Most Successful Brokers - Multiple years

Nominated by Los Angeles Business Journal for "Deal of the Year" - Multiple years

Member of Charles Dunn's Millionaire's Club - Multiple years

Member of Charles Dunn's Charlie's Club - Multiple years

Largest commission in company history during tenure at Charles Dunn

Largest commission company-wide during tenure at Charles Dunn - Multiple years

Received Charles Dunn's "Rookie of the Year" award

REPRESENTATIVE TRANSACTIONS

456 N Rodeo Drive, Beverly Hills

315-319 N Beverly Drive, Beverly Hills

207-209 S Robertson Boulevard, Beverly Hills (Pagani of Beverly Hills)

Portfolio of Corporate Jack In The Box sale leasebacks

WCCT Global building on Cypress Avenue, Cerritos

WCCT Global building on Howard Way, Costa Mesa

Inglewood Plaza 3100-80 W Imperial Highway, Inglewood (2012)

Inglewood Plaza 3100-80 W Imperial Highway, Inglewood (2014)

Multiple net leased Quick Service and Casual Dining restaurants including Jack in the Box, Wendy's, KFC, A&W, Denny's, IHOP, and others
