

MARK MELBYE

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With over 38 years of experience in commercial real estate. Mark Melbye specializes in industrial/land/investment sales within the San Francisco Bay Area.

Mark Melbye came to Kidder Mathews in 2008. Prior to his association with Kidder Mathews, he was a partner for NAI BT Commercial for 22 years, specializing in industrial/land/investment sales. Mark has completed commercial real estate transactions in excess of 25,000,000 square feet. His expertise in these areas are a proven track record, working with extremely complex transactions, which were demonstrated by multiple multi-transaction layered deals and several assemblage transactions.

Mark, as partner at NAI BT Commercial, was constantly a top producer, and participated in the Presidents Club for the last 15 years. In the 12 years at Kidder Mathews, Mark has consistently been in the top producers and has achieved number one and number two producer status in the last five years.

EDUCATION

BA in Political Science, University of Colorado in Boulder, Colorado

Continued education in taxation, finance, investment, and banking University of California, Berkeley

NOTABLE LEASE TRANSACTIONS

560,000 SF San Francisco International Airport

180,000 SF Nippon Express

120,000 SF Kintetsou Express

117,000 SF Goodwill Industries

106,000 SF Williams Sonoma

101,491 SF U.S. Postal Office

75,000 SF BART

65,000 SF LSG Skychefs

55,000 SF Flying Foods Group

NOTABLE LEASE TRANSACTIONS CONTINUED

50,000 SF	Datalok
45,600 SF	Louis Raphael
120,000 SF	Kintetsou Express
25,000 SF	Sing Tao Newspaper
24,600 SF	Target Stores
20,000 SF	BBF Kitchen
16,700 SF	PWS

NOTABLE SALE TRANSACTIONS

200,000 SF	AMB
189,600 SF	Genentech - 5 Buildings
117,000 SF	Kizan Industrial Sale to Lift Partners
50,000 SF	AMB
25,000 SF	Glenborough Real Trust
24,600 SF	AMB
20,000 SF	Sand Hill Properties
20,000 SF	Genentech
20,000 SF	BART
16,700 SF	TMG Partners
29,880 SF	Lowenberg Corporation
29,880 SF	City Banking
21,285 SF	Crane Investments
3 AC	Sierra Point Lumber
2.5 AC	San Bruno Lumber