

## JOHN MCLELLAN

**Executive Vice President, Sahreholder** 

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John McLellan, a Marin County native, started his real estate career in 2009 at Colliers International in the San Francisco Peninsula office. In April 2020, John was recruited by Kidder Mathews; and joined the Redwood City office. In addition to John, the Redwood City team features his partners, Brett Weber and Steve Divney. Their team has over 60 years of combined commercial real estate experience and has completed over 300 sales and lease transactions with a total value in excess of \$1 billion.

John specializes in the sales and leasing of office and industrial properties on the San Francisco Peninsula. What sets John apart from other agents is his ability to connect with people on a personal level. He listens to his clients, identifies their goals and objectives, and provides the best real estate solution. By representing the interests of both landlords and tenants, John truly understands what is important to both sides of a real estate transaction and uses this information to create unmatched leverage for his clients.

His vast market knowledge is critical when working with clients looking for real estate opportunities in the highly desirable downtown cores where the vacancy rates are in the single digits. Because John specializes in these submarkets, he is often able to present his clients with off-market opportunities. His creative vision affords him the ability to look at a building and highlight key features to unlock hidden potential and maximize a property's value. John also has a calculated prospecting system that helps landlords lease or sell their buildings quicker, collecting top dollar.

Outside of the office, John enjoys trips to Napa, golf and spending time with his family at Lake Tahoe.

## EDUCATION

BS from Texas Christian University

## **AFFILIATIONS & MEMBERSHIPS**

Member - Association of Silicon Valley Brokers (ASVB)

Member - Eagle Scout - Troop 101 San Rafael

## PROFESSIONAL ACHIEVEMENTS

2021: Irvine Co. Broker of the Year

2017- 2019: Colliers Platinum Achievement Award (Top 10% producer)

2016: Top 4 in the RWC Office

2015: Robert E. Babcock Award

2014 & 2015: Colliers Platinum Achievement Award

2014: Colliers August Peninsula Broker of the Month

2013: Colliers International Rookie of the Year

2011 & 2013: Colliers Redwood City Broker Team Player of the Year

