

BRUCE MCLELLAN

Executive Vice President, Shareholder

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Bruce McLellan has over 40 years of experience in commercial real estate in the San Francisco Bay Area, representing both tenants and building owners.

A majority of his work has been in the San Francisco Bay Area although he has had many national tenant representation assignments which led to the completion of transactions across the country. The scope of his leasing transactions has varied and range in size from small offices to over ±400,000 SF. He has been involved in investment sales on projects ranging in size from ±5,000 to 100,000 SF.

Bruce's development of a long-term real estate strategy for his clients has been the key to his success. From his early days as a commercial loan officer with Bank of America through his recent real estate transactions, Bruce has always enjoyed working with key personnel (the entrepreneur) at his client's firms in formulating both their short-term and long-term goals. Through the development of strong personal relationships in the San Francisco Bay Area (he is a 5th generation San Francisco native), Bruce has been able to find the elusive "needle in the haystack" for his clients. Each deal is unique. Bruce has represented tenants and owners from various industries, including; nonprofits, investment firms, emerging technology companies, medical groups, banks, retail organizations, law firms, biotech companies, engineering firms, airlines, art galleries, insurance, advertising and talent agencies.

In addition to tenant representation assignments he has also represented building owners as the landlord representative at 6000 Shoreline (South San Francisco), 2700 Bridgeway (Sausalito), 400 Block of Ellis Street (Mountain View), 345 California Street, 111 Maiden Lane, 360 Post Street, 100 Bush Street, 188 The Embarcadero, 2351 Powell, 251 Post, 214 Grant, 711 Van Ness, 26 O'Farrell, 269 Broadway, 460 Bush, 275 Ellis, 301 Howard, 57 Post, 1388 Sutter, 1801 Van Ness, 445 Sutter and Opera Plaza. Bruce was the leasing agent at the 100,000 square foot Tiffany Building on Union Square for over 30 years. This longevity with the same project is a reflection of his dedication and success in keeping the asset leased. In the past, Bruce has also successfully brought almost all of his projects to 100% occupancy - in many cases finding and securing the tenant and handling both sides of the transaction thereby saving the ownership money.

Whether representing building owners or tenants, Bruce has an outstanding track record of superior service to all of his clients.

LANDLORD REPRESENTATION (PARTIAL)

360 Post, LP

100 Bush Corporate

IVG Instit'l Funds GMBH,
LLC

Grosvenor International

Johnson Wax
Development

Norland Properties

Pacific Union
Development

Pacific Vision Foundation

Philippine Government

TENANT REPRESENTATION (PARTIAL)

Bancroft & McAlister LLP

The City of San Francisco

Dodge & Cox

EDAW

Mercury Interactive

Sharper Image