

# RYAN MCKENZIE, CCIM

#### **Vice President**

Ryan McKenzie is a vice president with Kidder Mathews. With deep experience representing landlords, investors, and tenants needing industrial and commercial space, Ryan utilizes creativity, analysis, relationships and a client-first approach to get the deal done.

As a Los Angeles native, and part of a 50-year McKenzie family tradition of industrial real estate, Ryan is well equipped to understand the infrastructure and location needs of studio/entertainment, manufacturing, and distribution companies. Ryan covers the San Fernando Valley and into Valencia/Santa Clarita with a depth of understanding that few have.

Ryan earned his CCIM designation in 2022, scoring top-of-his-class (97.5%), joining less than 10% of all commercial real estate brokers who hold the Certified Commercial Investment Member pin. Additionally, in January 2023, Ryan was accepted as a member associate into the Society of Industrial and Office Realtors. With 3,700 members in 45 countries and 722 cities, SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists.

## **CAPABILITIES & SPECIALTIES**

**INVESTOR DECISIONS** Investment Sales, 1031 Exchanges, Comparative Investment Analyses

**USER DECISIONS** Sale Leasebacks, Purchase vs. Lease, and Lease vs. Lease

MARKET ANALYSIS Economic Base Drivers and Swing Shift Analysis

## **AFFILIATIONS**

**CCIM** Certified Commercial Investment Member

**FORBES** Council Member

**SIOR** Society of Industrial and Office Realtors Member Associate

**AIR CRE** Association Member

### **EDUCATION**

ARCHITECTURE PROGRAM Los Angeles Institute of Architecture and Design

AA Los Angeles Pierre College, Social and Behavioral Sciences

**BS** Southern New Hampshire University, Business Administration with a concentration in International Business

#### **SELECT CLIENT LIST**

**ACT Lighting** 

**ADU** Concepts

**Beehive Studios** 

Big Battery

Eclipse Advertising

Ethik Brands

Global Airtech

Hager Pacific

Hurlbut Visuals (RCR)

**Original Productions** 

Pro-Cam Rentals

Sutra Beauty

Sweetwater

Volt Lites



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