



# CARTER MCFARLAND

## Vice President

Prior to joining Kidder Mathews, Carter spent two years as an associate director at Apex and spent two years as an associate broker at JLL, which has made him an expert problem-solver and strategic consultant. Prior to that, as a public servant in Missoula, MT, his role as a firefighter honed his superior customer service skills. In addition, Carter was a product specialist, advancing a small local business to the national level. He is able to communicate with and effectively serve diverse clients with a wide range of temperaments and convictions.

Carter specializes in office tenant representation and owner representation. He recognizes the importance of analyzing client needs in the context of long-term strategic success and is able to guide them through each step of the real estate experience.

### EDUCATION

BA in sociology from University of Montana

### CIVIC ACTIVITIES

Children's Cancer Association

### EXPERTISE

Customer service

Market research and knowledge

Building a strategic plan/vision

Consulting

### NOTABLE TRANSACTIONS

173,000 SF	Tokyo Electron	Tenant Rep (Collective Business)
131,000 SF	Portland General Electric	Tenant Rep (Collective Business)
120,000 SF	Hollywood Entertainment	Landlord Rep
115,000 SF	Fiserv	Tenant Rep
106,000 SF	Norm Thompson	Landlord Rep
96,000 SF	Pacific Gas Transmission	Tenant Rep
91,000 SF	DEQ	Tenant Rep
86,000 SF	Yahoo	Tenant Rep
75,000 SF	Providence Healthcare	Landlord Rep

### PARTIAL CLIENT LIST

ARA

Gerding Edlen

HDR

Kennedy Wilson

Key Bank

Lennar

Orton Development

Volkswagen



c 503.449.0592

[carter.mcfarland@kidder.com](mailto:carter.mcfarland@kidder.com)

101 SW Main St.  
Suite 1200  
Portland, OR 97204