

# SIMON MATTOX

Senior Vice President

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*Simon Mattox is a senior vice president at Kidder Mathews. Since starting his career in Commercial Real Estate in 2011, Simon has completed approximately \$1 billion in investment sales transactions and advised on millions of square feet of retail leases.*

Simon provides a unique, full-service (sales & leasing) partnership approach with his investors, developers, landlords, and tenant clients. An expert in both multi-tenant and single-tenant retail properties, Simon focuses exclusively on retail assets throughout California, with an emphasis on Southern California. Prior to joining Kidder Mathews, Simon Mattox was a co-leader of the SoCal Retail Investments Sales & Leasing Advisory team at CBRE based in the South Bay.

Drawing from his former experiences as an army officer/Black Hawk pilot, entrepreneur, and MBA graduate, Simon emphasizes integrity, service, creativity, and attention to detail as the cornerstones of every transaction. Simon's unique path to commercial real estate and extensive transactional experience have made him a dynamic deal maker with substantial value-add abilities. In addition to his expertise in selling stabilized retail assets, Simon is widely recognized as a premier advisor to developers and investors engaged in retail reposition/redevelopment projects. He has personally facilitated numerous sales, overseeing every aspect from entitlement to construction, stabilizing obsolete properties with tenants such as 7-Eleven and Chick-fil-A, and creating millions in added value for his clients.

Simon is a proud alumnus of both Clemson and Pepperdine University. He has been a licensed real estate agent in multiple states, and has personally invested and advised others on real estate investing since 1995. Simon is a resident of Hermosa Beach, CA, and outside the office, he enjoys playing beach volleyball, studying nutrition, giving back to his local community as a Pepperdine Waves of Service leader, and spending time with his daughter Teagan.

## EDUCATION

BA Clemson University,  
Financial Management  
and Investments

MBA Pepperdine  
University, Grazadio  
School of Business  
Management

## AFFILIATIONS & MEMBERSHIPS

Member - US Army  
Aviation Association

Member - Military  
Officers Association  
of America (MOAA)

Member - Grazadio  
Alumni Association,  
Pepperdine University  
(GAN)

Leader - Waves of Service,  
Pepperdine University

## AWARDS & RECOGNITIONS

Blackhawk Pilot Captain -  
US Army

Winner: Satchu-  
Burgstone Prize for  
Entrepreneurship,  
Harvard Business School

Runner Up - Harvard  
Business School Plan  
Competition, 2006