



# MERRICK MATRICARDI

**Senior Vice President, Shareholder**

Merrick Matricardi has been active in the real estate industry since 2001. Mr. Matricardi focuses on representing sellers and buyers for apartment properties throughout San Diego County. Since 2005, Mr. Matricardi has been involved in the sale of more than \$2 billion of multifamily transactions totaling over 7,800 units. Mr. Matricardi embraces a consultative approach to help meet his client's tax and investment return requirements and adds value and offers services beyond the typical brokerage teams.

Merrick Matricardi adds value representing sellers by analyzing the real estate and devising a specific marketing strategy to generate multiple competitive offers, driving the highest potential sales price. He adds value representing buyers with expert market knowledge of active and off the market multifamily inventory and combines that with current and future underwriting to devise an offering strategy to meet their needs.

Prior to joining Kiddier Mathews, Mr. Matricardi worked for CBRE since 2005. Mr. Matricardi also spent time in the Commercial Real Estate Finance industry as a commercial account executive providing financing as a direct lender for commercial office, industrial, retail and multi-housing properties across the nation. Mr. Matricardi served as a Property Acquisitions Administrator from 2001 to 2004 responsible for finding, underwriting, and negotiating the acquisition of commercial office and industrial properties in Southern California.

## EDUCATION

**MASTER OF BUSINESS ADMINISTRATIONS**, Emphasis in Real Estate and Finance, University of San Diego

**BACHELOR**, Real Estate, University of San Diego

## SELECT CLIENT LIST

The Apartment Company

Avezta Equities

Community Housing Works

Constellation Realty Management

F&F Income Properties

Ekim Builders

Imperial Villa Properties

K & L Property Holdings

Pacific Urban Residential

Pharus Development

Rialto Capital

RSF Associates

Salvation Army

San Diego Zoo

Shapery Enterprises

Swanson Real Estate Solutions

Woodspear Properties



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## ACHIEVEMENTS

Named a Top Producer Under 40 for Commercial Real Estate by San Diego Business Journal in 2014

San Diego Region - Honorable Mention for "Rookie of the Year" 2007

## NOTABLE RECENT TRANSACTIONS

<b>\$41MM</b>	Vue Oceanside	Oceanside	136 Units
<b>\$25.7MM</b>	The Avenue at San Marcos	San Marcos	84 Units
<b>\$12.5MM</b>	Grant Street Villas	Oceanside	84 Units
<b>\$5.8MM</b>	3946 Iowa Street	San Diego	22 Units
<b>\$7.3MM</b>	East Crest Apartments	Vista	37 Units
<b>\$6.9MM</b>	Grand Villa	Escondido	41 Units
<b>\$5.2MM</b>	Cajon Terrace	El Cajon	37 Units
<b>\$16.5MM</b>	Crest Urban	Hillcrest	36 Units
<b>\$12MM</b>	Hampton Court	San Diego	43 Units
<b>\$8.6MM</b>	131 Townsite Drive	Escondido	34 Units
<b>\$6.7MM</b>	5101 Narragansett Ave	Ocean Beach	16 Units
<b>\$6.6MM</b>	Shane Park Plaza	San Marcos	23 Units
<b>\$4.3MM</b>	465 F Street	Chula Vista	19 Units
<b>\$8.9MM</b>	Vista Hills	Vista	42 Units
<b>\$4.3MM</b>	1018 E Lexington	El Cajon	12 Units

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