



DANIEL A. MATHEWS

Vice President

Dan Mathews has over 30 years of commercial real estate industry experience with a background in construction, development, property management, corporate real estate, investment, leasing and sales. He has completed over 5,000,000 sq ft of acquisition, leasing, and sales transactions since joining the company in 1998.

Dan has served in several leadership positions through the years including chairman of the company’s technology committee as well as a member of the strategic planning committee. Professional associations include, AWB (the Association of Washington Business - board member), Seattle Southside Chamber of Commerce (past chair, board of directors), City of Burien Economic Development Partnership (past vice-chair), NAIOP (National Association of Industrial and Office Properties), the CCIM Institute (Certified Commercial Investment member) and the National Association of Realtors.

Having earned scouting’s highest rank of Eagle Scout as a young man, Dan continues to give back to the community by actively volunteering with Scouts BSA as a district vice-chair as well as serving other local non-profit organizations including the PNRA - Pacific Northwest Railroad Archive as a vice president of the board and a former board member of the Lake Washington Schools Foundation.

EDUCATION/EXPERIENCE

Dan is a graduate from the University of Washington, College of Architecture and Urban Planning (Built Environments).

AREAS OF EXPERTISE

CORPORATE Real Estate

FACILITY and Property Management

ANALYSIS / Relocation and Site Selection

STRATEGIC PLANNING / Lease Renewals

WORKFORCE Development / Corporate Housing

CONSTRUCTION Management

LEASING and Sales / Leaseback

INDUSTRIAL / Cold Storage, Distribution, Food Processing, Manufacturing

OFFICE / Suburban and CBD

PROPERTY Feasibility, Acquisition and Land Assemblage

ASSET Management / Disposition

INVESTMENT Properties / Opportunities

PARTIAL CLIENT LIST

- Alki Bakery
- Bridge Development
- First Western Development
- Fisher Properties
- Kamino International Transport
- Lineage Logistics
- Ocean Beauty Seafood
- PACCAR, Inc.
- Prologis
- Qualitel
- RREEF
- Schwartz Brothers Bakery
- Theo Chocolate
- Xerox



T 206.248.7308

C 206.406.3003

dan.mathews@kidder.com

12886 Interurban Ave S
Seattle, WA 98168



SELECT PROJECT EXPERIENCE

WESTERN DISTRIBUTION SERVICES Assembled and oversaw
700,000 SF of dry / cold regional distribution facilities (corporate services)

PROLOGIS PARK TUKWILA 75,000 SF industrial lease listing

I-405 CORPORATE CENTER 70,000 SF office building acquisition /
redevelopment and lease listing

FAIRWAY CENTER 78,000 SF office park investment sale / lease listing

FORMER AUGAT COMMUNICATIONS BUILDING 50,000 SF office building sale

PACCAR, INC. 128,000 SF industrial building sale

KAMINO INTERNATIONAL TRANSPORT 70,000 SF industrial lease
(tenant representation)

FISHER INDUSTRIAL TECHNOLOGY CENTER (ITC) 274,000 SF
development/lease listing

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