

# DANIEL A. MATHEWS

Vice President

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*Dan Mathews has over 34 years of commercial real estate industry experience with a background in construction, development, cold storage, property management, corporate real estate, investment, leasing and sales.*

Dan has a broad depth of brokerage transaction experience including acquisition, leasing, and sales. His individualized approach ensures each client is supported in defining and realizing both current objectives and future business growth strategy.

Dan has served in numerous leadership positions over the years including chair of the company's technology committee as well as a member of the strategic planning committee. Dan has also participated in professional associations including, AWB (Association of Washington Business, 2-term board member), Seattle Southside Chamber of Commerce (2-term board chair, board of directors), City of Burien Economic Development Partnership (vice-chair), NAIOP (National Association of Industrial and Office Properties), the CCIM Institute (Certified Commercial Investment member) and the National Association of Realtors.

Having earned scouting's highest rank of Eagle Scout as a young man, Dan continues to pay it forward by volunteering with youth organizations including Scouts BSA as a former district vice-chair as well as serving other local non-profit organizations including the PNRA - Pacific Northwest Railroad Archive as a former vice president of the board and a former board member of the Lake Washington Schools Foundation.

Dan's most recent philanthropic endeavor is working with a group of professionals from multiple industries in the formation of the Wholistic Innovation Network that is creating paths to stability and economic development for communities through human-centered, wholistic care and strategic partnerships between the non-profit, private, and public sectors.

## EDUCATION/EXPERIENCE

Dan is a graduate from the University of Washington, College of Architecture and Urban Planning (Built Environments).

## PARTIAL CLIENT LIST

Alki Bakery

Bridge Development

First Western Development

Fisher Properties

Kamino International Transport

Lineage Logistics

Ocean Beauty Seafood

PACCAR, Inc.

Prologis

Qualitel

RREEF

Schwartz Brothers Bakery

Theo Chocolate

Xerox

**AREAS OF EXPERTISE**

Corporate Real Estate	Leasing and Sales/Leaseback	Industrial/Cold Storage, Distribution, Food Processing, Manufacturing
Facility and Property Management	Office/Suburban and CBD	Property Feasibility, Acquisition and Land Assemblage
Analysis/Relocation and Site Selection	Asset Management/Disposition	
Strategic Planning/Lease Renewals	Investment Properties/Opportunities	
Construction Management	Workforce Development/Corporate Housing	

**SELECT PROJECT EXPERIENCE**

Western Distribution Services - Assembled and oversaw 700,000 SF of dry/cold regional distribution facilities

Prologis Park Tukwila - 75,000 SF industrial lease listing

I-405 Corporate Center - 70,000 SF office building acquisition/redevelopment and lease listing

Fairway Center - 78,000 SF office park investment sale/lease listing

Former Augat Communications Building - 50,000 SF office building sale

PACCAR, Inc. - 128,000 SF industrial building sale

Kamino International Transport - 70,000 SF industrial lease (tenant representation)

Fisher Industrial Technology Center (ITC) - 274,000 SF development/lease listing