



BRUCE MATESSO

Vice President

Bruce represents developers, land owners, private and institutional capital partners in an effort to yield significant returns on their investments. He specializes in high-rise development and retail investment grade property. He also represents high technology corporations with office and R&D acquisitions, dispositions and leasing.

Prior to joining Kidder Mathews, Bruce worked with Colliers International and prior to that launched two startups in the Search / SEO / NLP sector. He is recognized by the USPTO as the inventor of Search filtration and holds 5 key patents. Prior to that he held a career in the technology sector servicing Fortune 500 companies. He has built successful sales teams selling products and services and he has worked for both publicly traded and venture funded corporations.

Bruce is a Silicon Valley native with intimate knowledge of the area who has first-hand knowledge of how Silicon Valley companies operate. With his technical background and understanding of the local business climate, he brings an unparalleled skill-set to aid Investors, developers and technology companies with their property search and or relocation needs.

EDUCATION

BS from San Jose State University

AFFILIATIONS

MEMBER, Association fo Silicon Valley Brokers (ASVB)

REPRESENTATIVE TRANSACTIONS

SPANSION	375,000 tax audit	Sunnyvale
SELECTICA	80,000 sublease disposition	San Jose
NET	73,772 sublease disposition	Fremont
PROEXHIBITS	64,000 acquisition	Fremont
800 E. MIDDLEFIELD, LLC	56,534 landlord disposition	San Jose
WEST LAKE PROPERTIES	56,000 landlord lease assignment	San Jose
PROEXHIBITS	40,000 lease	Fremont
THEOREM CLINICAL	30,000 sublease disposition	San Jose
RAILROAD CENTER	26,000 landlord lease assignment	Danville
TECHSOL	20,000 acquisition	San Jose
MEDTRONICS/KYPHON	17,000 lease	Fremont
HOST INTERNATIONAL	16,350 lease	San Jose



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SIL. VALLEY AMBULANCE	16,000 purchase & leasing	San Jose
SUVIANDA	13,757 lease	San Jose
GEO RESTORATION	13,500 purchase & sale	Morgan Hill
SOLID TECHNOLOGY	13,000 lease	Sunnyvale
TRI POWER	13,000 lease	San Jose
PATIO WORLD	11,500 lease	Morgan Hill
UAB	10,200 lease	San Jose
PH MACHINING	8,200 purchase	San Jose
BRANDONBERG STAEDLER	22+ acres land disposition	San Jose
INSIGHT REALTY CO	10.5 acres acquisition	San Jose
ORDIA MACIEL	9 acres disposition	San Martin
NW CASCADE	3 acres acquisition	San Martin

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