

# DYLAN MARSCHALL

First Vice President

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*As a fifth-generation farmer, agriculture runs in Matt Marschall's blood.*

Coupled with a degree in finance and over ten years of experience at the world's two most prominent commercial real estate firms, he has a unique skill set and proven experience helping clients achieve their real estate goals. Mr. Marschall is passionate about the agricultural industry and proves his value through successful client outcomes. While completing numerous complex transactional assignments, he has extensive experience in creative deal structuring and financing.

## EXPERIENCE

As a senior associate broker at CBRE, Mr. Marschall was responsible for production brokerage activities and team management, including business development/deal sourcing, listing management, transaction services, and client relationship management. As an appraiser at Cushman and Wakefield, Mr. Marschall was responsible for the execution of appraisals and consulting assignments throughout the United States, Canada, and Mexico for a wide range of property types, including production agriculture, large land holdings, dairies, row and tree crops, nurseries, transitional land, water rights, wind and solar properties, and packing/processing facilities.

## FORMAL EDUCATION

Bachelors of Business Administration in finance and real estate, California State University, Fullerton

## VOLUNTEER ACTIVITIES & INDUSTRY AFFILIATIONS

San Diego County  
Farm Bureau, Business  
Member

American Society of  
Farm Managers and  
Rural Appraisers,  
Associate Member

NAIOP, Developing  
Leaders Program  
Member

Padres Pedal the Cause,  
Cancer Research Event  
Participant

Boys to Men Mentoring  
Network, 100-Wave  
Challenge Participant

Past President of the  
Real Estate Association,  
Mihaylo School of  
Business and Economics